



## Executive Summary

**Lead Agency:** County of DuPage, IL  
**RFP Issued:** April 16, 2013  
**Date Open:** June 6, 2013

**Solicitation:** RFP #13-065  
**Pre-Proposal Date:** April 25, 2013  
**Proposals Received:** 3



**Awarded to:** CANON SOLUTIONS AMERICA

The County of DuPage, IL Department of Procurement issued RFP #13-065 on April 16, 2013, to establish a national cooperative contract for Multifunction Device Equipment, Supplies, Software and Service Solutions.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- County of DuPage website
- Hawaii Tribune–Herald, HI
- Daily Journal of Commerce, OR
- The State, SC
- The Olympian, WA
- Times Union, NY
- National IPA website

On June 6, 2013, proposals were received from the following offerors:

- Office Depot, Inc.
- Toshiba America Business Solutions, Inc.
- Canon Solutions America, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to conduct demonstrations with Canon Solutions America, Inc. and Toshiba America Business Solutions, Inc.

The County of DuPage, IL and National IPA executed agreements with Canon Solutions America, Inc. and Toshiba America Business Solutions, Inc. effective October 1, 2013.



CANON SOLUTIONS AMERICA

Contract includes:

A full catalogue offering of Canon Solutions America devices, service and related software solutions

Term:

Initial four-year agreement from October 1, 2013 through September 30, 2017, with the option to renew for one (1) additional one-year periods through September 30, 2018.

Pricing/Discounts:

The County of DuPage, IL award includes discounts on the complete line of Canon Solutions America products, services and third party applications. All units may be designed for each participating agency's specific requirements. Due to the vast array of the offering your local Canon Account Manager will work with you to identify the best solution for your requirements.

Acquisition options:

- Purchase
- Lease (36, 48, 60 months)
- CPC Fleet Lease