

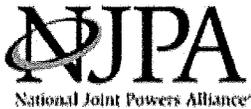
Jim Goodwin

From: Andy Campbell <Andy.Campbell@njpacoop.org>
Sent: Friday, October 28, 2016 1:36 PM
To: Jim Goodwin
Cc: Tom Perttula; Kelly Pearson
Subject: FW: Pricing Verification
Attachments: 20161027152106261.pdf; ALTEC 031014 pricing for distribution_EFF 10-17-2016.pdf

Good Afternoon Jim,

* Your quote is contract-compliant. For your own verification, please see pages 2 & 8 for the on-contract items you were quoted. Per our contract T's & C's, your open market/sourced goods are quoted separately. Please don't hesitate to reach out to me directly should you have any additional questions or concerns regarding our contract with Altec.

Kind regards,



Andy Campbell
Contract Administrator
Office (218) 895-4145
Mobile (218) 330-3206
E-mail andy.campbell@njpacoop.org



From: Tom Perttula
Sent: Thursday, October 27, 2016 2:10 PM
To: Andy Campbell <Andy.Campbell@njpacoop.org>; Kelly Pearson <Kelly.Pearson@njpacoop.org>
Subject: FW: Pricing Verification

Andy,

Can you help with price validation for the Altec quote.



Tom Perttula
Manager of Contract Administration
phone 218-895-4115
cell 218-839-0544
email tom.perttula@njpacoop.org

Quoted for: Village of Wellington
Customer Contact:
Phone: /Fax: /Email:

Quoted by: Mark Jarrell
Phone: 919-764-4009 Fax: 919-764-4015 Email: mark.jarrell@altec.com
Altec Account Manager: Jenny Carlson

REFERENCE ALTEC MODEL

LR756	Overcenter Articulating Aerial Device (Insulated)	\$138,328
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	LR758-US58	58' Boom Height (LR758)	\$1,105
2	LR756-EDC1	Engine Start/Stop With Secondary Stowage System	\$2,584
3			
4			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	SPOT3	FOUR (4) POINT STROBE SYSTEM (Recessed, LED)	\$477
2			
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$142,494

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Wet Coat over powder on all steel boom components.	\$1,550
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2017 International 4300 chassis	\$875
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$2,425

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$144,919

Delivery to Customer: \$316

TOTAL FOR UNIT/BODY/CHASSIS: \$145,235

(C.) ADDITIONAL ITEMS (items are not included in total above)

1	Unit	LR7-60 with T66 T-BOX	\$2,327
2	Warranty	Altec Ext Warranty: 5 Year parts and Labor, NO TRAVEL	\$2,905
3			
4			
5			
6			
7			

ADD PER E-MAIL
ADD PER E-MAIL

\$150,447.00

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 270-300 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Creedmoor NC

F-446



Altec Industries NJPA Price List
Contract # 031014-AIT

Item #	Item	Description	Code	2016 NJPA Price
44	AT41M	NYDOT Ford F550 Supercab - Upgrade from standard chassis (only for BASE and PERSONEL options above)	FS	\$11,218
45	AT41M	Custom paint color for body (paint code must be provided)	CP	\$1,052
46	L37M	Overcenter Articulating Aerial Device with Material Handling (Insulated)	BASE	\$108,302
47	L37M	JEMS Hybrid Solution	HYBRID	\$29,183
48	L37M	All Wheel Drive	AWD	\$5,069
49	L45M	Overcenter Articulating Aerial Device with Material Handling (Insulated)	BASE	\$150,924
50	L45M	Overcenter Articulating Aerial Device - Personnel (insulated L45P)	US45P	-\$5,390
51	L45M	42' Boom Height (L42M)	US42	-\$2,350
52	L45M	42' boom height - personnel (insulated L42P)	US42P	-\$1,453
53	L45M	All Wheel Drive	AWD	\$22,168
54	LR756	Overcenter Articulating Aerial Device (Insulated)	BASE	\$138,328
55	LR756	58' Boom Height (LR758)	US58	\$1,105
56	LR756	60' Boom Height (LR760)	US60	\$1,632
57	LR756	Engine Start/Stop With Secondary Stowage System	EDC1	\$2,584
58	LR756	All Wheel Drive	AWD	\$26,900
59	LR756RM	Overcenter Articulating Aerial Device (Insulated)	BASE	\$147,110
60	LR756RM	58' Boom Height (LR758-RM)	US55	\$1,105
61	LR756RM	60' Boom Height (LR760-RM)	US60	\$1,632
62	LR756RM	Engine Start/Stop With Secondary Stowage System	EDC1	\$2,584
63	LR756RM	All Wheel Drive	AWD	\$21,428
64	LR760-E70	Overcenter Articulating Aerial Device (Insulated)	BASE	\$160,362
65	LR760-E70	Engine Start/Stop With Secondary Stowage System	EDC1	\$2,584
66	LR760-E70RM	Overcenter Articulating Aerial Device Rear Mount (ROEC required for this option only)	US70RM	\$2,284
67	LR760-E70RM	Rear outriggers and elevator cage MUST Quote items for US70RM	ROEC	\$6,425
68	LR760-E70	All Wheel Drive	AWD	\$23,483
69	TA45M	Articulating Telescopic Aerial Device with Material Handling (Insulated)	BASE	\$147,652
70	TA45M	41' Boom Height (TA41M)	US41	-\$1,966
71	TA45M	Non-Material Handling Platform (ONLY FOR 45' BOOM HEIGHT-TA45)	PERSONEL	-\$4,937
72	TA45M	All Wheel Drive	AWD	\$23,483
73	TA50	Articulating Telescopic Aerial Device with Material Handling (Insulated)	BASE	\$173,954
74	TA50	All Wheel Drive	AWD	\$23,483
75	TA60	Articulating Telescopic Aerial Device with Material Handling (Insulated)	BASE	\$184,997
76	TA60	Articulating Telescopic Aerial Device with Material Handling (Insulated)	US55	-\$2,750
77	TA60	All Wheel Drive	AWD	\$23,483
78	AA55	Non-Overcenter Aerial Device with Material Handling (Insulated)	BASE	\$172,033
79	AA55	Extended Side Reach	ESR	\$3,890
80	AA55	50' Boom Height (AA50)	US50	\$0



Altec Industries NJPA Price List

Contract # 031014-Alt

<u>Item #</u>	<u>Item</u>	<u>Description</u>	<u>Code</u>	<u>2016 NJPA Price</u>
295	ACCESSORY OPTIONS	HOSE REEL. Spring Loaded for Mounting 25' Conductive Hoses with HTMA Quick Couplings that Come with the Lower Tool Circuit. When it is an available option, Lower Tool Circuit Must be Ordered Separately.	HRS	\$1,135
296	ACCESSORY OPTIONS	COMPLETE 9' CROSS-ARM ASSEMBLY. Includes One (1) 9'x3" Cross-arm, Swivel Support, Brace Pole, Two (2) Brace Clamps, and Three (3) Four Way Conductor Holders	CAA	\$1,761
297	ACCESSORY OPTIONS	LOWER TOOL CIRCUIT	LTC	\$352
298	ACCESSORY OPTIONS	MULTIPLE CONDUCTOR ROLLER. Attaches to End of Jib for Lifting Phases.	MCR	\$501
299	ACCESSORY OPTIONS	JIB ADAPTER. Jib adapter is for Altec 4.1" x 4.1" Square Jibs (Square to Round Conversion)	MCR1	\$495
300	ACCESSORY OPTIONS	EXTRA MANUAL	PSM	\$62
301	ACCESSORY OPTIONS	PURE SINE WAVE INVERTER.1800 Watts Continuous. 100-VAC Outlet at Rear of Body.	PSWI	\$2,117
302	ACCESSORY OPTIONS	PURE SINE WAVE INVERTER.2400 Watts Continuous. GFCI Outlet at Rear.	PSWI2	\$2,525
303	ACCESSORY OPTIONS	PURE SINE WAVE INVERTER.3400 Watts Continuous. GFCI Outlet at Rear.	PSWI3	\$3,226
304	ACCESSORY OPTIONS	12 Volt Receptacle (Cigarette Lighter Style), Weatherproof	VRC	\$161
305	ACCESSORY OPTIONS	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	VRI	\$198
306	ACCESSORY OPTIONS	RADIO REMOTE CONTROLS (Required with Platfrom)	RADIO	\$9,555
307	ACCESSORY OPTIONS	AERIAL DEVICES AND DIGGER DERRICKS. (1) Day Basic Operator Training Class, Up to 15 Students. Good for Anywhere in the United States. Must be Scheduled at Least 3 months in Advance.	SENTRY1	\$3,574
308	ACCESSORY OPTIONS	CRANES. (2) Day Basic Operator Training Class, Up to 15 Students. Good for Anywhere in the United States. Must be Scheduled at least 3 Months in Advance.	SENTRY2	\$5,004
309	ACCESSORY OPTIONS	8-POINT HEX SOCKET SET. Set Includes Thirteen (13) Deep Well Sockets of Sizes 3/8" Thru 1-1/8"	HSS8	\$173
310	ACCESSORY OPTIONS	6-POINT HEX SOCKET SET. Set Includes Eleven (11) Deep Well Sockets of Sizes 1/2" Thru 1-1/8"	HSS	\$283
311	ACCESSORY OPTIONS	SOCKET SET for UTS6. Includes Eleven (11) 12-Point Sockets in Sizes of 1" 5/16, 1" 3/8, 1" 7/16, 1" 1/2, 1" 9/16, 1" 5/8, 1" 11/16, 1" 3/4, 1" 13/16, 1" 7/8, 2". All Sockets to be 3/4" Drive.	SOC1	\$217
312	ACCESSORY OPTIONS	NY State DOT lighting package	NYL	\$8,583
313	ACCESSORY OPTIONS	ONE (1) POST-MOUNTED SPOTLIGHT. Mounted on Driver's Side of Chassis. Controls are Extended in Cab for Ease of Operation.	SPOT	\$275
314	ACCESSORY OPTIONS	TWO (2) POST-MOUNTED SPOTLIGHTS. Mounted One (1) on Each Side of the Chassis. Controls are Extended in Cab for Ease of Operation.	SPOT1	\$551
315	ACCESSORY OPTIONS	TWO (2) DECK-MOUNTED SPOTLIGHTS. Mounted on Boom Support to illuminate the Cargo Area. Each Light has Individual On/Off Switch and can be Directed Wherever Required.	SPOT2	\$449
316	ACCESSORY OPTIONS	FOUR (4) POINT STROBE SYSTEM (Recessed, LED)	SPOT3	\$477
317	ACCESSORY OPTIONS	SIX (6) POINT STROBE SYSTEM (Recessed, LED)	SPOT4	\$664
318	ACCESSORY OPTIONS	TOOL HOLDER FOR PISTOL GRIP CHAINSAW. Slip-On Type for Platform With or Without Liner. Keeps Tool Outside of Platform for Optimum Room.	TH1	\$110
319	ACCESSORY OPTIONS	TOOL HOLDER FOR POLE SAW. Attaches to Boom on Aerial Devices to Keep Tool Accessible and Out of Platform. Attaches to Boom by Means of Non-Conductive Straps and Buckles (Two (2) Pieces).	TH2	\$186

Jim Goodwin

From: Danielle Zembrzuski
Sent: Tuesday, October 18, 2016 10:00 AM
To: Jim Goodwin
Subject: FW: Bucket truck quotes
Attachments: Vehicles 2017 Bucket Truck FSA Rechten.pdf; Vehicles 2017 Bucket Truck Specs NJPA Altec.pdf; Vehicles 2017 Bucket Truck NJPA Altec Revised.pdf

Danielle Zembrzuski, CPPO, CPPB | Village of Wellington | 561-791-4107

From: Thomas Parkman
Sent: Tuesday, October 18, 2016 9:33 AM
To: Danielle Zembrzuski <Dzembrzuski@wellingtonfl.gov>; Ed De La Vega <edelavega@wellingtonfl.gov>
Subject: Bucket truck quotes

See attached quotes for bucket truck. 1- FSA through Rechten International, 1- NJPA through Altec.

Delete trade in of \$20,000 on FSA " Rechten " quote.

* Add additional items to NJPA " Altec quote \$2,327 for LR7-60 with T66 T Box, and \$2,905 extended warranty.

* NJPA price - \$150,467
FSA price - \$162,087