



2017 Model Year Florida Price Schedule

BID # 102811-NAF

The central graphic features the name "ALAN JAY" in a large, bold, italicized, sans-serif font with a 3D effect. Below it, "FLEET SALES" is written in a similar bold, italicized font, with a horizontal dashed line to the left. The entire graphic is set against a background of a diamond-plate metal texture. Below the main logo is a rectangular box containing a grid of 18 car brand logos: Chevrolet, VW, GMC, Ford, Lincoln, Chrysler, Dodge, Jeep, Ram, Toyota, Nissan, Acura, Kia, Maserati, and Alfa Romeo.

5330 US HWY 27 SOUTH, SEBRING FL 33870



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Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	8570-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
11/2/2016

QUICK QUOTE SHEET

REVISED QUOTE DATE
11/2/2016

REQUESTING AGENCY	WELLINGTON, VILLAGE OF		
CONTACT PERSON	JAY MILLER	EMAIL	jaym@wellingtonfl.gov
PHONE	561-791-4129	MOBILE	561-389-2203
		FAX	561-791-4044

NATIONAL JOINT POWERS ALLIANCE BID # 2017-102811	www.NationalAutoFleetGroup.com
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MODEL	R2C	MSRP	\$35,785.00
2017 FORD TRANSIT CARGO MED ROOF 148" WB			
CUSTOMER ID	VAN	NJPA PRICE	\$24,545.00
BED LENGTH	148" WB		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
YZ VK	EXTERIOR COLOR OXFORD WHITE WITH PEWTER VINYL INTERIOR.		\$0.00
CONTRACT OPTIONS			\$0.00
NEW-TAG	NEW CITY TAG (Includes temp tag & two way overnight shipping for signature).		\$248.33
EWD	EXTENDED WARRANTY DECLINED		\$0.00
CONTRACT OPTIONS			\$248.33

PLEASE NOTE VEHICLE QUOTED WITHOUT SIDE OR REAR DOOR GLASS

TRADE IN		TOTAL COST	\$24,793.33
	YES WE TAKE TRADE INS ~~~~ ASK ABOUT MUNICIPAL FINANCING ~~~~		\$0.00
	TOTAL COST LESS TRADE IN(S)	QTY	1
			\$24,793.33

Estimated Monthly payments for 60 months paid in advance: \$455.09
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments			
VEHICLE QUOTED BY	Chris Wilson	FLEET SALES MANAGER	chris.wilson@alanjay.com
<p>"I Want to be Your Fleet Provider"</p> <p>I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.</p>			



ROW	YEAR	MAKE	MODEL CODE	ESTIMATED PAYMENT	MODEL DESCRIPTION	MSRP	CONTRACT PRICE
69	2017	FORD	E1C	\$407.43	TRANSIT CARGO T-150 MED ROOF 130"WB 8600GVWR SLIDING RH DOOR	\$ 33,135	\$22,197
70	2017	FORD	E1D	\$417.94	TRANSIT CARGO T-150 MED ROOF 130"WB 8600GVWR DUAL DOOR	\$ 33,785	\$22,769
71	2017	FORD	E9Z	\$411.33	TRANSIT CARGO T-150 LOW ROOF 148"WB 8600GVWR SWING OUT RH DOOR	\$ 33,655	\$22,409
72	2017	FORD	E2Y	\$413.75	TRANSIT CARGO T-150 LOW ROOF 148"WB 8600GVWR SLIDING RH DOOR	\$ 33,805	\$22,541
73	2017	FORD	E2C	\$434.97	TRANSIT CARGO T-150 MED ROOF 148"WB 8600GVWR SLIDING RH DOOR	\$ 34,635	\$23,697
74	2017	FORD	E2D	\$445.50	TRANSIT CARGO T-150 MED ROOF 148"WB 8600GVWR DUAL DOOR	\$ 35,485	\$24,271
75	2017	FORD	R1Z	\$412.95	TRANSIT CARGO T-250 LOW ROOF 130"WB 9000GVWR SWING OUT RH DOOR	\$ 33,755	\$22,497
76	2017	FORD	R1Y	\$415.35	TRANSIT CARGO T-250 LOW ROOF 130"WB 9000GVWR SLIDING RH DOOR	\$ 33,905	\$22,628
77	2017	FORD	R1C	\$422.82	TRANSIT CARGO T-250 MED ROOF 130"WB 9000GVWR SLIDING RH DOOR	\$ 34,085	\$23,035
78	2017	FORD	R1D	\$433.37	TRANSIT CARGO T-250 MED ROOF 130"WB 9000GVWR DUAL DOOR	\$ 34,735	\$23,610
79	2017	FORD	R2Z	\$426.72	TRANSIT CARGO T-250 LOW ROOF 148"WB 9000GVWR SWING OUT RH DOOR	\$ 34,605	\$23,248
80	2017	FORD	R2Y	\$429.16	TRANSIT CARGO T-250 LOW ROOF 148"WB 9000GVWR SLIDING RH DOOR	\$ 34,755	\$23,381
81	2017	FORD	R2C	\$450.53	TRANSIT CARGO T-250 MED ROOF 148"WB 9000GVWR SLIDING RH DOOR	\$ 35,785	\$24,545
82	2017	FORD	R2D	\$461.05	TRANSIT CARGO T-250 MED ROOF 148"WB 9000GVWR DUAL DOOR	\$ 36,435	\$25,118
83	2017	FORD	R2X	\$480.69	TRANSIT CARGO T-250 HIGH ROOF 148"WB 9000GVWR SLIDING RH DOOR	\$ 37,935	\$26,188
84	2017	FORD	R2U	\$491.23	TRANSIT CARGO T-250 HIGH ROOF 148"WB 9000GVWR DUAL DOOR	\$ 38,585	\$26,763
85	2017	FORD	R3X	\$501.76	TRANSIT CARGO T-250 HIGH ROOF 148" EL WB 9000GVWR SLIDING RH DOOR	\$ 39,235	\$27,336
86	2017	FORD	R3U	\$512.31	TRANSIT CARGO T-250 HIGH ROOF 148" EL WB 9000GVWR DUAL DOOR	\$ 39,885	\$27,910
87	2017	FORD	W2Z	\$460.03	TRANSIT CARGO T-350 LOW ROOF 148"WB 9500GVWR SWING OUT RH DOOR	\$ 36,660	\$25,062
88	2017	FORD	W2Y	\$462.47	TRANSIT CARGO T-350 LOW ROOF 148"WB 9500GVWR SLIDING RH DOOR	\$ 36,810	\$25,195
89	2017	FORD	W2C	\$470.63	TRANSIT CARGO T-350 MED ROOF 148"WB 9500GVWR SLIDING RH DOOR	\$ 37,035	\$25,640
90	2017	FORD	W2D	\$481.16	TRANSIT CARGO T-350 MED ROOF 148"WB 9500GVWR DUAL DOOR	\$ 37,686	\$26,213
91	2017	FORD	W2X	\$500.96	TRANSIT CARGO T-350 HIGH ROOF 148"WB 9500GVWR SLIDING RH DOOR	\$ 39,185	\$27,292
92	2017	FORD	W2U	\$511.47	TRANSIT CARGO T-350 HIGH ROOF 148"WB 9500GVWR DUAL DOOR	\$ 39,835	\$27,865
93	2017	FORD	W3X	\$522.03	TRANSIT CARGO T-350 HIGH ROOF 148" EL WB 9500GVWR SLIDING RH DOOR	\$ 40,485	\$28,440
94	2017	FORD	W3U	\$532.56	TRANSIT CARGO T-350 HIGH ROOF 148" EL WB 9500GVWR DUAL DOOR	\$ 41,135	\$29,014
95	2017	FORD	F4X	\$555.68	TRANSIT CARGO T-350 HD HIGH ROOF 148" EL WB 9950GVWR SLIDING RH DOOR	\$ 40,725	\$30,273
96	2017	FORD	S4X	\$561.34	TRANSIT CARGO T-350 HD HIGH ROOF 148" EL WB 10360GVWR SLIDING RH DOOR	\$ 41,075	\$30,582
97	2017	FORD	F4U	\$566.20	TRANSIT CARGO T-350 HD HIGH ROOF 148" EL WB 9950GVWR DUAL DOOR	\$ 41,375	\$30,847
98	2017	FORD	S4U	\$571.87	TRANSIT CARGO T-350 HD HIGH ROOF 148" EL WB 10360GVWR DUAL DOOR	\$ 41,725	\$31,155
99	2017	FORD	F1C 100A	\$350.85	F-150 REGULAR CAB 2WD XL 6.5' BED	\$ 28,705	\$19,114
100	2017	FORD	F1C 300A	\$427.18	F-150 REGULAR CAB 2WD XLT 6.5' BED	\$ 33,100	\$23,273
101	2017	FORD	F1C 100A	\$355.79	F-150 REGULAR CAB 2WD XL 8' BED	\$ 29,005	\$19,383
102	2017	FORD	F1C 300A	\$432.08	F-150 REGULAR CAB 2WD XLT 8' BED	\$ 33,405	\$23,540
103	2017	FORD	F1E 100A	\$399.27	F-150 REGULAR CAB 4WD XL 6.5' BED	\$ 33,350	\$21,752
104	2017	FORD	F1E 300A	\$454.27	F-150 REGULAR CAB 4WD XLT 6.5' BED	\$ 36,525	\$24,749
105	2017	FORD	F1E 100A	\$404.21	F-150 REGULAR CAB 4WD XL 8' BED	\$ 33,650	\$22,021
106	2017	FORD	F1E 300A	\$459.10	F-150 REGULAR CAB 4WD XLT 8' BED	\$ 36,825	\$25,012
107	2017	FORD	X1C 100A	\$372.89	F-150 SUPER CAB 2WD XL 6.5' BED	\$ 32,965	\$20,315
108	2017	FORD	X1C 300A	\$428.82	F-150 SUPER CAB 2WD XLT 6.5' BED	\$ 35,985	\$23,362
109	2017	FORD	X1C 100A	\$391.15	F-150 SUPER CAB 2WD XL 8' BED	\$ 34,075	\$21,310
110	2017	FORD	X1C 300A	\$446.60	F-150 SUPER CAB 2WD XLT 8' BED	\$ 37,090	\$24,331
111	2017	FORD	X1E 100A	\$425.49	F-150 SUPER CAB 4WD XL 6.5' BED	\$ 36,390	\$23,181
112	2017	FORD	X1E 300A	\$480.13	F-150 SUPER CAB 4WD XLT 6.5' BED	\$ 39,410	\$26,158
113	2017	FORD	X1E 100A	\$455.84	F-150 SUPER CAB 4WD XL 8' BED	\$ 38,235	\$24,834
114	2017	FORD	X1E 300A	\$509.94	F-150 SUPER CAB 4WD XLT 8' BED	\$ 41,265	\$27,782
115	2017	FORD	W1C 100A	\$420.72	F-150 CREW CAB 2WD XL 5.5' BED	\$ 35,420	\$22,921
116	2017	FORD	W1C 300A	\$474.06	F-150 CREW CAB 2WD XLT 5.5' BED	\$ 38,335	\$25,827
117	2017	FORD	W1C 100A	\$438.95	F-150 CREW CAB 2WD XL 6.5' BED	\$ 36,530	\$23,914
118	2017	FORD	W1C 300A	\$491.89	F-150 CREW CAB 2WD XLT 6.5' BED	\$ 39,445	\$26,798
119	2017	FORD	W1E 100A	\$467.24	F-150 CREW CAB 4WD XL 5.5' BED	\$ 37,760	\$25,455
120	2017	FORD	W1E 300A	\$519.04	F-150 CREW CAB 4WD XLT 5.5' BED	\$ 41,830	\$28,277
121	2017	FORD	W1E 100A	\$496.19	F-150 CREW CAB 4WD XL 6.5' BED	\$ 40,690	\$27,032
122	2017	FORD	W1E 300A	\$547.78	F-150 CREW CAB 4WD XLT 6.5' BED	\$ 43,620	\$29,843
123	2017	FORD	F2A 600A	\$401.73	F-250 REGULAR CAB 2WD XL 8' BED	\$ 34,645	\$21,886
124	2017	FORD	F2A 603A	\$470.54	F-250 REGULAR CAB 2WD XLT 8' BED	\$ 37,935	\$25,635
125	2017	FORD	F2B 600A	\$447.47	F-250 REGULAR CAB 4WD XL 8' BED	\$ 37,440	\$24,378
126	2017	FORD	F2B 603A	\$516.31	F-250 REGULAR CAB 4WD XLT 8' BED	\$ 40,735	\$28,129
127	2017	FORD	X2A 600A	\$443.67	F-250 SUPER CAB 2WD XL 6.5' BED	\$ 36,980	\$24,171
128	2017	FORD	X2A 603A	\$517.73	F-250 SUPER CAB 2WD XLT 6.5' BED	\$ 40,595	\$28,206
129	2017	FORD	X2A 600A	\$446.91	F-250 SUPER CAB 2WD XL 8' BED	\$ 37,180	\$24,348
130	2017	FORD	X2A 603A	\$521.01	F-250 SUPER CAB 2WD XLT 8' BED	\$ 40,795	\$28,384
131	2017	FORD	X2B 600A	\$489.45	F-250 SUPER CAB 4WD XL 6.5' BED	\$ 39,780	\$26,665
132	2017	FORD	X2B 603A	\$563.60	F-250 SUPER CAB 4WD XLT 6.5' BED	\$ 43,400	\$30,705
133	2017	FORD	X2B 600A	\$492.80	F-250 SUPER CAB 4WD XL 8' BED	\$ 39,985	\$26,848
134	2017	FORD	X2B 603A	\$566.88	F-250 SUPER CAB 4WD XLT 8' BED	\$ 43,600	\$30,883
135	2017	FORD	W2A 600A	\$456.82	F-250 CREW CAB 2WD XL 6.5' BED	\$ 38,450	\$24,888
136	2017	FORD	W2A 603A	\$540.29	F-250 CREW CAB 2WD XLT 6.5' BED	\$ 42,430	\$29,435

* PAYMENT BASED ON 60 MONTHLY PAYMENTS, WAC.