

PRICE INCREASES

		Howard Fertilizer and Chemical			
Items		UOM	Current Price	Proposed Price	
20	Image 70 DG (No Substitution)	OZ.	\$6.82 PER OZ.	\$7.261592301 PER OZ.	Non Agency
31	Celsius (Bayer) (No Substitution)	FL. Oz.	\$8.50 PER FL. OZ.	\$9.07 PER FL. OZ.	Agency
38	Echelon 4SC (FMC) (No Substitution)	FL. Oz.	\$1.66 PER FL. OZ.	\$2.1484375 PER FL. OZ.	Agency
52	Provaunt (DuPont) (No Substitution)	FL. Oz.	\$5.061 PER FL. OZ.	\$6.250 PER FL. OZ.	Agency
64	Insignia (BASF) (No Substituiton)	LB.OZ.	\$10.815 PER OZ.	\$11.4725 PER OZ.	Agency
65	Heritage TL (Syngenta) (No Substituiton)	LB.	\$3.882813 PER OZ.	\$3.976563 PER OZ.	Agency
72	Headway (Syngenta) (No Substituiton)	FL. Oz.	\$3.171875 PER FL. OZ.	\$3.2578125 PER FL. OZ. (A)	Agency
75	Cleary's 3336 Plus (Cleary) (No Substituiton)	FL. Oz.	\$0.71875 PER FL. OZ.	\$0.78125 PER FL. OZ.	Agency
98	Microyl (No Substitution)	FL. Oz.	\$0.2064375 PER FL. OZ.	\$0.29725 PER FL. OZ.	Non Agency

\$0.44 difference; 80oz. Estimated annual usage= \$35.20 annual increase

\$0.4884375 difference; 24 oz. Estimated annual usage= \$11.72 annual increase

*Will purchase from Secondary Vendor -
Upstart Products at \$0.255 Per Fl. Oz.
\$0.0485625 difference; 25oz. Estimated annual usage= \$1.21 annual increase

99	Delux (w/ammonium sulphate) (No Substitution)	FL. Oz.	\$0.10778125 PER FL. OZ.	\$0.15421875 PER FL. OZ.	Non Agency
----	---	---------	--------------------------	--------------------------	------------

*Will purchase from Secondary Vendor -
Upstart Products at \$0.1325 Per Fl. Oz.

PRICE INCREASES

		John Deere Landscapes			
Items		UOM	Current Price	Proposed Price	
31	Celsius (Bayer) (No Substitution)	FL. Oz.	\$8.50 PER FL. OZ.	\$9.07 PER FL. OZ.	Agency

PRICE DECREASES

		Howard Fertilizer and Chemical			
Items		UOM	Current Price	Proposed Price	
57	Meridian 25WG (Syngenta) (No Substitution)	LB.	\$92.16 LB. /\$5.76 OZ.	\$4.25 PER OZ.	Agency

CONTRACT PRICING 2014-2015

Fertilizers, Herbicides, Insecticides, Fungicides & Other Specialty Items

ITB# 091-12/ENR

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

ITEM #	Fertilizers	UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
1	15-0-15 Fertilizer (Or Equal)	LB.	\$0.3114 Per Lb. / \$15.57 Per 50 lbs.	No Bid	No Bid	No Bid	N/A
2	16-0-8 Fertilizer (Or Equal)	LB.	\$0.316 Per Lb.	No Bid	No Bid	No Bid	N/A
3	16-2-16 Fertilizer (Or Equal)	LB.	\$0.3866 Per Lb. / \$19.33 Per 50 lbs.	No Bid	No Bid	No Bid	N/A
4	Dimension (Or Equal)	LB.	\$0.6108 Per Lb. / \$30.54 per 50 lbs.	No Bid	No Bid	No Bid	No Bid
5	Ronstar (No substitiution)	GAL.	No Bid	No Bid	\$160.00 Per Gal.	No Bid	No Bid
6	30-0-0 Liquid Fertilizer (No Substitution)	GAL.	\$8.152 Per Gal. / \$20.38 Per 2.5 Gal.	\$14.26	No Bid	No Bid	N/A
7	Flexx 3-0-20 (bio) (Plant Health Care) (No Substitution)	LB.	Not Available on the Contract				
8	PHC BioPak Plus 3-0-20 (Plant Health Care) (No Substitution)	OZ.	\$0.600546875 Per Oz. / \$76.87 Per 8 lbs.	No Bid	No Bid	No Bid	No Bid
9	PHC PALM SAVER 6-3-6 (bio) (Plant Health Care) (No Substitution)	LB.	\$2.32625 Per Lb. / \$18.61 Per 8 lbs.	No Bid	No Bid	No Bid	No Bid
10	Turf Nectar 15-0-0 w/ 6%Fe (EleMax) (No Substitution)	FL. Oz.	No Bid	\$0.065625 Per Fl. Oz.	No Bid	No Bid	N/A
11	Chelamix (minors) (No Substitution)	LB.	Not Available on the Contract				
12	Minors liquid fertilizer (No Substitution)	FL. Oz.	\$0.0540625 Per Fl. Oz. / \$17.30 Per 2.5 Gal.	\$0.066875 Per. Fl. Oz.	No Bid	No Bid	N/A

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Vendors				
John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
Non Local	Non Local	Non Local	Non Local	Non Local
No Bid	No Bid	\$0.255 Per Lb.	No Bid	No Bid
No Bid	No Bid	\$25.00 Per 2.5 Gal.	No Bid	No Bid
\$0.514 Per Lb.	No Bid	\$0.50 Per Lb.	No Bid	N/A
\$0.45 Per Lb.	No Bid	\$0.43 Per Lb.	No Bid	N/A
No Bid	No Bid	\$0.614 Per Lb.	No Bid	No Bid

ITEM #	Fertilizers	UOM
13	Milorganite (No Substitution)	LB.
14	400 High Mn (No Substitution)	2.5 Gal Jug
15	8-2-12 (Specific Blend) (No Substitution)	LB.
16	16-2-16 with Methelated Urea (Specific Blend) (No Substitution)	LB.
17	18-0-18 wth Methelated Urea (Specific Blend) (No Substitution)	LB.

Herbicides

18	Round Up Pro (Or Equal)	GAL.	Not Available on the Contract				
19	MSMA Target 6 Plus (Or Equal)	GAL.	Not Available on the Contract				
20	Image 70 DG (No Substitution)	OZ.	\$10.33	No Bid	\$7.261592301 Per Oz.	No Bid	No Bid
21	Primo PGR (Or Equal)	GAL.	\$274.00	\$175.00 Per Gal.	\$175.00 Per Gal.	No Bid	\$176.80
22	Drive XLR8 (No Substitution)	GAL.	\$142.50	No Bid	\$96.00 Per Gal.	No Bid	No Bid
23	Iloxan (No Substitution)	GAL.	Not Available on the Contract				
24	Revolver (No Substitution)	QRT.	\$198.62068 Per Qrt. / \$540.00 Per 87 Ozs.	\$260.00	\$198.62068965 Per Qrt.	No Bid	No Bid
25	TriMec Southern (No Substitution)	GAL.	\$54.15	No Bid	\$46.00 Per Gal.	No Bid	No Bid
26	Manor (No Substitution)	OZ.	No Bid	No Bid	\$16.305 Per Oz.	No Bid	No Longer Available
27	Basagran (No Substitution)	GAL.	\$139.90	No Bid	\$94.00 Per Gal.	No Bid	No Bid
28	Reward (No Substitution)	GAL.	\$112.58	No Bid	\$79.00 Per Gal.	No Bid	No Bid

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Herbicides		UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
29	Sureguard (No Substitution)	LB.	\$175.89	No Bid	\$115.00 Per Lb.	No Bid	No Bid
30	Monument 75WG (Syngenta) (No Substitution)	GRAM	\$9.60 Per Gram	No Bid	\$8.60 Per Gram	No Bid	No Bid
31	Celsius (Bayer) (No Substitution)	FL. Oz.	\$9.07 Per Fl. Oz. / \$90.70 Per 10 Ozs.	No Bid	\$9.07 Per Fl. Oz.	No Bid	No Bid
32	Dismiss (FMC) (No Substitution)	FL. Oz.	\$12.45	No Bid	\$7.74 Per Fl. Oz.	No Bid	No Bid
33	Dismiss South (FMC) (No Substitution)	FL. Oz.	Not Available on the Contract				
34	Sencor 75DF (Bayer) (No Substitution)	LB.	\$92.63	No Bid	\$69.40 Per Lb.	No Bid	No Bid
35	Lontrel (Dow AgroSciences) (No Substitution)	FL. Oz.	\$5.77	No Bid	\$4.40 Per Fl. Oz.	No Bid	No Bid
36	Pennant Magnum (Syngenta) (No Substitution)	FL. Oz.	N/A	No Bid	\$1.056833 Per Fl. Oz.	No Bid	No Bid
37	Fusilade II (Syngenta) (No Substitution)	FL. Oz.	\$2.46	No Bid	\$1.85 Per Fl. Oz.	No Bid	No Bid
38	Echelon 4SC (FMC) (No Substitution)	FL. Oz.	\$2.30	No Bid	\$2.1484375 Per Fl. Oz.	No Bid	No Bid
39	Solitare (FMC) (No Substitution)	LB.	\$128.75	No Bid	\$93.03 Per Lb.	No Bid	No Bid
40	Acclaim Extra (Bayer) (No Substitution)	FL. Oz.	\$5.18	No Bid	\$3.56 Per Fl. Oz.	No Bid	No Bid
41	Princep (Syngenta) (No Substitution)	FL. Oz.	\$0.205	No Bid	\$0.122 Per Fl Oz.	No Bid	No Bid
42	Prograss EC (Bayer) (No Substitution)	FL. Oz.	\$1.45	No Bid	\$0.994 Per Fl. Oz.	No Bid	No Bid
43	Atra -5 (No Substitution)	2.5 gal Jug	No Bid	No Bid	\$40.00 Per 2.5 Gal. Jug	No Bid	No Bid
44	Reward (No Substitution)	2.5gal jug	No Bid	No Bid	\$197.50 Per 2.5 Gal. Jug	No Bid	No Bid

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Insecticides		UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
45	Acephate 75 (Orthene) (Or Equal)	LB.	\$9.09	No Bid	\$6.90 Per Lb.	No Bid	\$6.84 Per Lb.
46	Merit 75WP (Or Equal)	OZ.	\$4.01 Per Oz.	\$6.00	\$3.56 Per Oz.	No Bid	N/A
47	Talstar (Or Equal per Spec.)	GAL.	\$35.63	\$39.00	\$29.50 Per Gal.	No Bid	\$28.48 Per Gal.
48	Top Choice (Or Equal)	LB.	\$2.75	\$2.50 Per Lb.	\$2.50 Per Lb.	No Bid	\$2.58
49	Allectus SC (Bayer) (No Substitution)	FL. Oz.	\$1.83	No Bid	\$0.92 Per Fl. Oz.	No Bid	No Bid
50	Arena 50WDG (Arysta Life Science) (No Substitution)	LB.	\$212.33 Per Lb. / \$530.82 Per 2.5 Lbs.	No Bid	\$212.332 Per Lb.	No Bid	No Bid
51	Dylox SL420 (Bayer) (No Substitution)	FL. Oz.	\$0.576	No Bid	\$0.45 Per Fl. Oz.	No Bid	No Bid
52	Provaunt (DuPont) (No Substitution)	FL. Oz.	\$6.91	No Bid	\$6.250 Per Fl. Oz.	No Bid	\$6.50
53	Scimitar GC (Syngenta) (No Substitution)	FL. Oz.	No Bid	No Bid	\$3.95 Per Fl. Oz.	No Bid	No Bid
54	Award (Syngenta) (No Substitution)	LB.	\$11.40	No Bid	\$8.56 Per Lb.	No Bid	No Bid
55	Deltagard (Bayer) (No Substitution)	LB.	\$1.48 Per Lb.	No Bid	No Bid	No Bid	No Bid
56	Endeavor (Syngenta) (No Substitution)	FL. Oz.	No Bid	No Bid	\$8.07 Per Fl. Oz.	No Bid	No Bid
57	Meridian 25WG (Syngenta) (No Substitution)	LB.	No Bid	No Bid	\$68.00 Per Lb. / \$4.25 Per Oz.	No Bid	No Bid
58	Meridian 0.33G (Syngenta) (No Substitution)	LB.	No Bid	No Bid	\$1.50 Per Lb.	No Bid	No Bid
59	Merit 0.5G (Bayer) (No Substitution)	LB.	\$1.81	No Bid	\$1.00 Per Lb.	No Bid	No Bid
60	Sevin SL (Bayer) (No Substitution)	FL. Oz.	\$0.333 Per Fl. Oz.	No Bid	No Bid	No Bid	No Bid

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Insecticides		UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
61	Tempo Ultra GC (Bayer) (No Substitution)	ML.	Not Available on the Contract				
62	Aloft (Arysta Life Science)(No Substitution)	FL. Oz.	\$7.75 Per Fl. Oz. / \$496.00 Per 64 Fl. Ozs.	No Bid	\$7.75 Per Fl. Oz.	No Bid	No Longer Available
63	Aloft (No substitution)	40lb bag	\$66.00 Per 40 Lb. Bag / \$49.50 Per 30 Lbs.	No Bid	\$66.00 Per 40 lb. Bag	No Bid	\$66.00 Per 40 Lb. Bag

Fungicides							
64	Insignia (BASF) (No Substituiton)	LB-OZ.	\$11.03125	No Bid	\$11.4725 Per Oz.	No Bid	No Bid
65	Heritage TL (Syngenta) (No Substituiton)	LB.	\$1.202	No Bid	\$3.976563 Per Oz.	No Bid	No Bid
66	Medallion WSP (Syngenta) (No Substituiton)	LB.	Not Available on the Contract				
67	Pentathalon L (SePro) (No Substituiton)	FL. Oz.	Not Available on the Contract				
68	Prostar 70WDG (Bayer) (No Substituiton)	LB.	\$82.40	No Bid	\$51.33 Per Lb.	No Bid	No Bid
69	Spectro 90 WDG (Cleary) (No Substituiton)	LB.	\$13.54	No Bid	\$12.00 Per Lb.	No Bid	No Bid
70	Subdue Maxx (Syngenta) (No Substituiton)	FL. Oz.	Not Available on the Contract				
71	Tourney (Valent) (No Substituiton)	LB.	\$131.84 Per Lb. / \$659.20 Per 5 Lb. Bottle	No Bid	\$132.00	No Bid	No Bid
72	Headway (Syngenta) (No Substituiton)	FL. Oz.	\$3.2578125	No Bid	\$3.2578125 Per Fl. Oz.	No Bid	No Bid
73	Chipco 26 GT (Bayer) (No Substituiton)	FL. Oz.	\$1.305	No Bid	\$0.90 Per Fl Oz.	No Bid	No Bid

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Fungicides		UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
74	Chipco Signature (Bayer) (No Substituiton)	LB.	\$35.52	No Bid	\$23.80 Per Lb.	No Bid	No Bid
75	Cleary's 3336 Plus (Cleary) (No Substituiton)	FL. Oz.	\$1.024	No Bid	\$0.78125 Per Fl. Oz. / \$250.00 Per 2.5 Gal.	No Bid	No Bid
76	Emerald 70WG (BASF) (No Substituiton)	LB.	No Bid	No Bid	\$292.00 Per Lb.	No Bid	No Bid
77	Endorse 2.5WP (Cleary) (No Substituiton)	LB.	\$20.41	No Bid	\$18.55 Per Lb.	No Bid	No Bid
78	Eagle 20 EW (Dow AgroSciences) (No Substituiton)	FL. Oz.	\$1.77	No Bid	\$1.36 Per Fl. Oz.	No Bid	No Bid
79	Fore 80WP Rainshield (Dow AgroSciences) (No Substituiton)	LB.	\$9.18	No Bid	\$7.00 Per Lb.	No Bid	No Bid
80	Instrata (Syngenta) (No Substituiton)	FL. Oz.	Not Available on the Contract				
81	Tartan (Bayer) (No Substituiton)	FL. Oz.	\$3.4375 Per Fl. Oz. / \$1,100 Per 2.5 Gal.	No Bid	\$3.7134375	No Bid	No Bid
82	Disarm (Arysta Life Science) (No Substituiton)	FL. Oz.	\$18.00 Per Fl. Oz. / \$288.00 Per 16 Fl. Ozs.	No Bid	\$18.00 Per Fl. Oz.	No Bid	N/A
83	Concert (Syngenta) (No Substituiton)	FL. Oz.	Not Available on the Contract				
84	Cleary's 26/36 FLO (Cleary) (No Substituiton)	FL. Oz.	\$1.224	No Bid	\$0.859375 Per Fl. Oz.	No Bid	No Bid
85	Aliette WDG (Bayer) (No Substituiton)	LB.	No Bid	No Bid	\$23.80 Per Lb.	No Bid	No Bid
86	ZeroTol Algaecide/Fungicide (No Substitution)	GAL.	Not Available on the Contract				
87	Honor (BASF) (No Substituiton)	FL. Oz.	N/A	No Bid	\$8.78125 Per Fl. Oz.	No Bid	No Bid
88	Deconil Weather Sticker (Or Equal)	GAL.	\$56.50	\$35.00 Per Gal.	\$56.50	No Bid	\$32.80 Per Gal.

KEY
Primary Awardee
Secondary Awardee
Not Available on Contract

Wetting Agents/Surfactants etc.		UOM	Vendors				
			John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
89	Surfactant 80/20 CN (No Substitution)	GAL.	No Bid	\$17.20	\$13.932 Per Gal.	No Bid	No Bid
90	Knockdown (defoamer) (Or Equal)	QRT.	No Bid	\$7.50 Per Qrt.	\$13.50	No Bid	\$9.90 Per Qrt.
91	Duplex (Precision) (No Substitution)	FL. Oz.	No Bid	\$0.21125	\$0.283984375 Per Fl. Oz.	No Bid	No Bid
92	Magnus (Precision) (No Substitution)	FL. Oz.	No Bid	\$0.5125 Per Fl. Oz.	\$0.6334375 Per Fl. Oz.	No Bid	No Bid
93	pHAcid (Numerator or equal)	FL. Oz.	No Bid	\$0.2625 Per Fl. Oz.	No Bid	No Bid	No Bid
94	Pipeline (Loveland) (No Substitution)	FL. Oz.	Not Available on the Contract				
95	Soil Life (AMS) (No Substitution)	FL. Oz.	Not Available on the Contract				
96	Ecosand (Zeolite) (No Substitution)	LB.	Not Available on the Contract				
97	Gypsum (No Substitution)	LB.	\$0.152 Per Lb. / \$7.60 Per 50 Lbs.	No Bid	No Bid	No Bid	\$0.219
98	Microyl (No Substitution)	FL. Oz.	No Bid	\$0.255 Per Fl. Oz.	\$0.29725 Per Fl. Oz.	No Bid	No Bid
99	Delux (w/ammonium sulphate) (No Substitution)	FL. Oz.	No Bid	\$0.1325 Per Fl. Oz.	\$0.15421875 Per Fl. Oz.	No Bid	No Bid
100	Mycorrhizal fungi (No Substitution)	LB.	Not Available on the Contract				
101	Beneficial bacteria (No Substitution)	LB.	Not Available on the Contract				

SPECIALTY		UOM	John Deere Landscapes	Upstart Products	Howard Fertilizer and Chemical	Clarke Mosquito	Diamond R Fertilizer
			Non Local	Non Local	Non Local	Non Local	Non Local
102	Surface MVP Red (Or Equal)	LB.	\$0.1674 Per Lb. / \$8.37 Per 50 Lbs.	\$0.205 Per Lb.	No Bid	No Bid	No Bid
103	Surface Quickdry (Or Equal)	LB.	0.1614 Per Lb. / \$8.07 Per 50 Lbs.	\$0.205	No Bid	No Bid	No Bid
104	Marking Dust (white chalk) (No Substitution)	LB.	\$0.096 Per Lb. / \$4.80 Per 50 Lbs.	No Bid	No Bid	No Bid	No Bid
105	Anvil 2+2 (No Substitution)	55 Gal. Drums	No Bid	No Bid	No Bid	\$2879.25 Per 55 Gal. Drum	No Bid