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1301 N.W. THIRD STREET • DEERFIELD BEACH, FL 33442  
(954) 429-3200 • FAX (954) 725-6701

November 16, 2016

Mr. Alex Wamsley  
Grounds Manager  
Village of Wellington  
11700 Pierson Road  
Wellington, FL 33414

Via E-mail: [awamsley@wellingtonfl.gov](mailto:awamsley@wellingtonfl.gov)

Dear Mr. Wamsley:

We are pleased to offer the enclosed quotation for your consideration.

The enclosed quotation is based upon your acceptance within thirty (30) days from the date of this letter and is subject to manufacturer's availability and Florida State Sales Tax (if applicable). Our terms of sale are Cash on Delivery or upon credit approval, Net 10 days. Credit card payment will not be accepted for equipment.

Thank you for the opportunity to provide you a quotation. If you have any questions or require additional information, please contact me at (954) 429-3200 ext. 310. We appreciate your interest and look forward to doing business with you.

Sincerely,

HECTOR TURF

A handwritten signature in black ink, appearing to read "Jason DuPree".

Jason DuPree  
Account Representative  
Government and Municipals

**Serving South Florida for Over 100 Years**



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(954) 429 - 3200 • FAX (954) 725-6701

**Florida State Contract Ordering Process**

1. Purchase order must be made out to Wesco Turf, Inc. and reference Florida State Contract #21100000-15-1.
2. Purchase orders may be either faxed or mailed to the following:

Fax to: Wesco Turf, Inc.  
Attn: Ms. Sondra Gay  
Fax# 941-487-6839  
Fax# 941-371-2967

Mailed to: Wesco Turf, Inc.  
Attn: Florida State Contract  
2101 Cantu Court  
Sarasota, FL 34232-6241

3. Once the purchase order is received by Wesco Turf, Inc., the purchase order will be forwarded to the appropriate distributor to process and deliver.

**Please note that all service and warranty repairs will be provided by the delivering distributor.**

4. Invoices will be mailed to customers and payment should be made to:

Wesco Turf, Inc.  
2101 Cantu Court  
Sarasota, FL 34232-6241

**Note: Failure to follow this procedure may result in delay of delivery.**

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**Quotation Provided for  
Village of Wellington  
November 16, 2016**

<b>Qty.</b>	<b>Model #</b>	<b>Description</b>	<b>Unit Price</b>	<b>Extension</b>
2 ea	08703	Toro Infield Pro 3040 with: - 16 HP vanguard Engine - 3 Wheel Drive - 2 Year Limited Warranty	\$17,167.00	\$34,334.00
2 ea	08751	Tooth Rake	\$1,446.00	\$2,892.00
2 ea	08752	Spring Rake	\$726.00	\$1,452.00
Subtotal			\$19,339.00	\$38,678.00
Florida State Contract Discount (21%)			(4,061.19)	(8,122.38)
<b>Total</b>			<b>\$15,277.81</b>	<b>\$30,555.62</b>

**Pricing per Florida State Contract  
# 21100000-15-1  
Effective 9/1/15**

**Note:**

- **Issue purchase order to Wesco Turf, Inc.**
- **Shipment and service via Hector Turf**

Provided by: Jason DuPree  
(954) 429-3200

**Serving South Florida for Over 100 Years**

**Jim Goodwin**

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**From:** Malvis Moya <sales@hectorturf.com>  
**Sent:** Thursday, November 10, 2016 2:16 PM  
**To:** Jim Goodwin  
**Cc:** 'Jason DuPree'  
**Subject:** RE: Toro 2017 MSRP Price List

Models 08751 & 08752

Model Number	Description	Suggested Retail
<b>08751</b>	<b>Tooth Rake</b>	<b>\$1,499.00</b>
<b>08752</b>	<b>Tooth Rake With Spring Rake</b>	<b>\$ 739.00</b>



**Malvis Moya**  
Administrative Assistant  
Commercial/Irrigation Sales Division  
HECTOR TURF  
Office: 954.429.3200 ext. 214  
Fax: 954.725.6701  
[sales@hectorturf.com](mailto:sales@hectorturf.com)  
[www.hectorturf.com](http://www.hectorturf.com)

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**From:** Jason DuPree [mailto:[jdupree@hectorturf.com](mailto:jdupree@hectorturf.com)]  
**Sent:** Thursday, November 10, 2016 8:43 AM  
**To:** [mmoya@hectorturf.com](mailto:mmoya@hectorturf.com)  
**Subject:** Fwd: Toro 2017 MSRP Price List

Hi Malvis,

Can you help with this? I don't see it either

**Jason DuPree**  
Account Representative  
Government and Municipals  
HECTOR TURF - 100+ Years Strong  
Office: 954.429.3200  
Fax: 954.725.6701  
Cell: 561.718.4120  
[jdupree@hectorturf.com](mailto:jdupree@hectorturf.com)

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## Department of Management Services

[Florida Department of Management Services](#) > [Business Operations](#) > [State Purchasing](#) > [Vendor Information](#) > [State Contracts and Agreements](#) > [State Term Contracts](#) > Agriculture and Lawn Equipment

<< [Return](#)

### Agriculture and Lawn Equipment21100000-15-1

**Effective Period** 09/01/2015 through 06/30/2017

**Contract Type** State Term Contract

#### Contract Information

- [Pricing](#) (67.29 KB)
- [Contractors](#)
- [Frequently Asked Questions - Users](#)
- [Frequently Asked Questions - Vendors](#)
- [How to Use this Contract](#)

#### Contract Documents

[Forms and Other Information](#)  
[Amendments and Memorandums](#)  
[PDF](#) (934.30 KB)  
[Word](#) (512.23 KB)

#### Contract Administration

- [Christopher McMullen](#)
- (850) 922-9867  
[christopher.mcmullen@dms.myflorida.com](mailto:christopher.mcmullen@dms.myflorida.com)

#### Commodity Codes

UNSPSC-21101500, UNSPSC-21101600, UNSPSC-21101700, UNSPSC-21101800, UNSPSC-21102000, UNSPSC-21102100, UNSPSC-21102200, UNSPSC-23231800, UNSPSC-25101900, UNSPSC-2511934, UNSPSC-25181700, UNSPSC-27112000, UNSPSC-27112712, UNSPSC-49211600, UNSPSC-70151700,

#### Description

This contract covers the purchase and delivery of new agriculture and lawn equipment such as; all-terrain and utility vehicles, golf and sports specialty equipment, forestry machinery, utility tractors, agricultural tractors, mowers, utility and specialty trailers, hand held equipment, and accessories. The contract is awarded to over 19 nationally and internationally recognized Brands/Manufacturers.

#### Benefits

- Statewide coverage and Manufacturer Authorized Repair Facilities available.
- Price discounts across 21 Groups on Base Equipment, OEM Options, Accessories and Implements, and Parts ranging up to 32 percent off of list price (MSRP).
- Additional discounts possible for large quantity orders.
- Lead Time Varies – up to 180 days (based on equipment and selected options).
- Prices include all charges for packing, handling, freight, distribution, and delivery.
- Manufacturer's standard warranty included with a minimum of one year.
- Pricing tied to Bureau of Labor's Producer Price Index to keep current with market.

Document reader download links

- [MS Excel Viewer](#)
- [Adobe PDF Reader](#)

Toro 2017 Suggested Retail Price List

Model	Product	Description	Suggested Retail
04626	Ride Greens	Narrow Wiehle Roller (.200" Spacing) (Set of 3)	\$1,129.00
04627	Ride Greens	Wide Wiehle Roller (.92" Spacing) (Set of 3)	\$1,129.00
04628	Ride Greens	Solid Steel Roller Kit (Front Wide Wiehle Roller and Rear Full Roller)	\$659.00
04629	Ride Greens	Anti Bobbing Roller - DPA (Front and Rear)	\$1,639.00
04634	Ride Greens	DPA Groomer (Set of 3)	Not Available
04635	Ride Greens	DPA Groomer (Set of 3) (Obs when sold out)	Not Available
04640	Ride Greens	Rotating Rear Roller Brush (Set of 3)	Not Available
04641	Ride Greens	Rotating Rear Roller Brush (Set of 3)	Not Available
04646	Ride Greens	Spring Loaded Rear Roller Scraper (Set of 3)	\$269.00
04648	Ride Greens	Universal Groomer Drive (Available Late May 2016)	\$1,789.00
04650	Ride Greens	Universal Rear Rotating Brush	\$969.00
04651	Ride Greens	8 BL Cutting Unit	\$2,569.00
04652	Ride Greens	8 BL Cutting Unit	\$2,469.00
04653	Ride Greens	11 BL Cutting Unit	\$2,699.00
04654	Ride Greens	11 BL Cutting Unit	\$2,659.00
04655	Ride Greens	14 BL Cutting Unit	\$2,879.00
04656	Ride Greens	14 BL Cutting Unit	\$2,769.00
04708	Ride Greens	Groomer Reel, Carbide (LH) (Set of 1)	Not Available
04709	Ride Greens	Groomer Drive (LH) (Set of 1)	Not Available
04710	Ride Greens	Groomer Drive (RH) (Set of 1)	Not Available
04711	Ride Greens	Groomer Reel, Carbide (RH) (Set of 1) (Forward)	Not Available
04712	Ride Greens	Groomer Reel, Spring Steel	Not Available
04713	Ride Greens	Groomer Brush Spiral	Not Available
04714	Ride Greens	3WD Kit	\$2,809.00
04715	Ride Greens	Leak Detector (Standard on the GM3300 - 04510) (Obs when sold out)	Not Available
04717	Ride Greens	Light Kit (Obs when sold out)	Not Available
04718	Ride Greens	Seat Kit, Standard	\$639.00
04719	Ride Greens	Seat Kit - Premium	\$1,529.00
04720	Ride Greens	Thatching Reel (Set of 1)	\$3,069.00
04722	Ride Greens	Greens Tri-Roller Kit (Available late Spring 2012)	\$1,729.00
04723	Ride Greens	Greens Spiker (Set of 1)	\$2,029.00
04724	Ride Greens	Rotating Rear Roller Brush (RH) (set of 1)	Not Available
04726	Ride Greens	Rotating Rear Roller Brush (LH) (Set of 1)	Not Available
04730	Ride Greens	Leak Detector	\$1,339.00
04741	Ride Greens	Thin Groomer Assembly - GR 1000	\$829.00
04744	Ride Greens	Thin Groomer Assembly - Riders	Not Available
30042	Ride Greens	400 Hour Maintenance Kit: GR3300	\$71.44
30062	Ride Greens	400 Hour Filter Maintenance Kit (2008 and newer models)	\$102.80
30064	Ride Greens	MVP Kit - Filters	\$73.52
* 08703	Sand Pro	Sand Pro 3040	\$17,799.00 *
08705	Sand Pro	Sand Pro 5040	\$20,499.00
08706	Sand Pro	Sand Pro 2040Z	\$11,859.00
08712	Sand Pro	Front Lift Frame ASM	\$1,829.00
08713	Sand Pro	Flex Blade	\$1,039.00
08714	Sand Pro	Manual Blade (40")	\$1,599.00
08716	Sand Pro	Flex Tooth Rake	\$1,639.00
08717	Sand Pro	Nail Drag	\$1,859.00
08718	Sand Pro	Finish Drag Mat Kit	\$559.00
08719	Sand Pro	Brush Kit	\$829.00
08720	Sand Pro	Speed Limiter Kit	\$329.00
08721	Sand Pro	Light Kit	\$459.00
08725	Sand Pro	400 Hour Maintenance Kit	\$367.36
08731	Sand Pro	Mid-Mount ASM	\$1,489.00
08732	Sand Pro	Weeder Tine Toolbar	\$989.00
08733	Sand Pro	Spring Tine Toolbar	\$1,059.00
08734	Sand Pro	Solid Tine Toolbar	\$999.00
08735	Sand Pro	Carbine Tine Toolbar	\$1,429.00
08753	Sand Pro	Segmented Grooming Broom	\$1,659.00
08755	Sand Pro	QAS Spiker	\$4,189.00
08759	Sand Pro	QAS Debris Blower	\$4,509.00
08760	Sand Pro	QAS Utility Box - Obsolete when sold out	Not Available
08762	Sand Pro	QAS Flex Groomer Kit (for Nail Drag 08761)	\$999.00

Toro 2017 Suggested Retail Price List

Model	Product	Description	Suggested Retail
31322	GM360	Tempered Glass Windshield	\$559.00
31350	GM360	2 Post ROPS Extension Kit (Includes a white sunshade; Available July 2016)	\$2,259.00
44547	GM360	Pro Force Blower for GM360 (4WD)	\$7,139.00
30056	GM4000_GM4100	400 Hour Filter Maintenance Kit	\$155.24
30421	GM4000_GM4100	Cruise Control Kit	Not Available
30426	GM4000_GM4100	Rotary Broom **Discontinued when inventory depleted.	Not Available
30445	GM4000_GM4100	4WD Hydraulic Flow Divider Kit	Not Available
30446	GM4000_GM4100	Groundsmaster 4010-D (30446 / 30446N) - Obsolete when sold out	Not Available
30447	GM4000_GM4100	Groundsmaster 4110-D (30447 / 30447N) - OBSOLETE	Not Available
30448	GM4000_GM4100	Groundsmaster 4000-D (Replaces GM4000-D 30412) (30448 / 30448N) - Obsolete	Not Available
30449	GM4000_GM4100	Groundsmaster 4100-D (Replaces GM4100-D 30413) (30449 / 30449N) - OBSOLETE	Not Available
30452	GM4000_GM4100	North American Road Package Kit (Available March 2010)	\$1,189.00
30478	GM4000_GM4100	Center Cutting Unit-GM4000	Not Available
30029	300_GM4500_GM	400 Hour Filter Maintenance Kit	\$171.26
30055	300_GM4500_GM	400 Hour Filter Maintenance Kit (F'08 and newer)	\$103.57
30830	300_GM4500_GM	4WD Hydraulic Flow Divider Kit - Obsolete when sold out	Not Available
30832	300_GM4500_GM	Crosscut Position Kit (Does not work with GM4700 models) - Obsolete when sold out	Not Available
30856	300_GM4500_GM	GROUNDMASTER 4500-D - Obsolete when sold out	Not Available
30857	300_GM4500_GM	Groundsmaster 4500-D (30857 / 30857N) - Obsolete when sold out	Not Available
30858	300_GM4500_GM	Groundsmaster 4700-D (30858 / 30858N) - Obsolete when sold out	Not Available
30859	300_GM4500_GM	Groundsmaster 4300-D (30859 / 30859N) - Obsolete when sold out	Not Available
30871	300_GM4500_GM	4WD Hydraulic Flow Divider Kit	Not Available
30041	GM5900_GM5910	500 Hour Filter Maintenance Kit	\$216.30
31353	GM5900_GM5910	2 Post ROPS Extension Kit (Includes a white sunshade)	\$2,259.00
31581	GM5900_GM5910	Leaf Mulching Kit	\$2,139.00
31598	GM5900_GM5910	Groundsmaster 5900 (31598 / 31598N) - Obsolete when sold out	\$107,979.00
31599	GM5900_GM5910	Groundsmaster 5910 (31599 / 31599N) - Obsolete when sold out	\$124,439.00
31604	GM5900_GM5910	Leaf Mulching Kit	\$2,339.00
31609	GM5900_GM5910	GM5900 Tier 4 Final Fluid Filter MVP Kit (Yanmar)	\$212.47
31698	GM5900_GM5910	GM5900 Tier 4 Final Compliant (Road Lights Standard)	\$113,629.00
31699	GM5900_GM5910	GM5910 Tier 4 Compliant, All Season Safety Cab Standard, Road Lights Optional	\$131,709.00
08751	GM7200_GM7210	Tooth Rake	\$1,499.00
08752	GM7200_GM7210	Tooth Rake With Spring Rake	\$739.00
08754	GM7200_GM7210	QAS Finish Grader (Box Rake)	\$2,759.00
08756	GM7200_GM7210	Drag Mat Carrier System	\$1,389.00
08757	GM7200_GM7210	Steel Drag Mat	\$299.00
08758	GM7200_GM7210	Coco Drag Mat	\$509.00
08761	GM7200_GM7210	QAS Nail Drag	\$1,389.00
30360	GM7200_GM7210	Groundsmaster 7200/72" Side Discharge - OBSOLETE	Not Available
30363	GM7200_GM7210	Groundsmaster 7210/72" Side Discharge (30363 / 30363N) - OBSOLETE	Not Available
30370	GM7200_GM7210	Polar Trac Conversion Kit **Polar Trac Cab required. - Obsolete when sold out, repla	Not Available
30371	GM7200_GM7210	Polar Trac Cab - Obsolete when sold out, replaced by 30474	Not Available
30374	GM7200_GM7210	Road Light Kit	\$829.00
30375	GM7200_GM7210	Jack Stand Kit (Works with 2012 and older models) (Obs when sold out)	Not Available
30377	GM7200_GM7210	Rear Quick Attach System - NO ATTACHMENT (For F12 and older models)	Not Available
30380	GM7200_GM7210	Auxiliary Hydraulic Power Kit	\$219.00
30381	GM7200_GM7210	Groundsmaster 7210 "Winter Only" Power Unit (30381 / 30381N) - Obsolete when se	Not Available
30392	GM7200_GM7210	Hood Lock Kit	Not Available
30393	GM7200_GM7210	Debris Blower	\$3,759.00
30460	GM7200_GM7210	E-Z Vac DFS Collection System for 60" SD Decks	Not Available
30461	GM7200_GM7210	Groundsmaster 7200/72" BD for Guardian Recycler or Rear Discharge Config-Obs wh	Not Available
30462	GM7200_GM7210	Groundsmaster 7210/72" BD for Guardian Recycler or Rear Discharge Config-Obs wh	Not Available
30464	GM7200_GM7210	Groundsmaster 7210/72" Base Dk Guardian Recycler or Rear Dis (30464 (N)) Obs wh	Not Available
30465	GM7200_GM7210	Groundsmaster 7210/62" Base Dk Guardian Recycler or Rear Dis (30465 (N)) Obs wh	Not Available
30468	GM7200_GM7210	Groundsmaster 7210/60" Side Discharge (30468 / 30468N) - OBSOLETE	Not Available
30469	GM7200_GM7210	62" Rear Discharge Completion Kit (Includes baffles, blades and fender kit)	\$1,019.00
30472	GM7200_GM7210	72" Rear Discharge Completion Kit (Includes baffles, blades and fender kit)	\$1,159.00
30473	GM7200_GM7210	Groundsmaster 7200 "Winter Only" Power Unit (Obsolete when sold out, replaced by	Not Available
30474	GM7200_GM7210	Cab - Polar Trac	\$10,839.00
30483	GM7200_GM7210	Jack Stand Kit (Works with 2013 and newer models)	\$259.00
30495	GM7200_GM7210	GM7200 NO Deck (30495)	\$19,619.00
30633	GM7200_GM7210	GM7210 Winter Only Power Unit (Obsolete when sold out, replaced by 30695)	Not Available

**State Term Contract No. 21100000-15-1;  
Agriculture & Lawn Equipment**

Revised: 9/17/2015

Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*	
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts - NO AWARD	All Racing, Youth, Non-Work UTV's	25101900	
Group 17	Golf & Turf Mowers	Sub Group 30	Turf & Golf Utility Vehicles	Non-commercial	21100000	
		Sub Group 31	Greens Mowers			
		Sub Group 32	Fairway Mowers			
Group 18	Golf and Sports Specialty Equipment and Accessories	Sub Group 33	Rough, Trim, & Sports Mowers	ATV's, Hand Held, Player Sports Equipment such as clubs, balls, etc.,	49211600	
		Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.			
Sub Group 35		Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.			
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts - NO AWARD			
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
NO AWARD						
Sub Group 30	Turf & Golf Utility Vehicles					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.
Group 17	Golf & Turf Mowers					
Sub Group 31	Greens Mowers					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.
Sub Group 32	Fairway Mowers					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.
Sub Group 33	Rough, Trim, & Sports Mowers					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
1	Hustler	25.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.
Group 18	Golf and Sports Specialty Equipment and Accessories					
Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
1	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.
Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.					
Line No	MANUFACTURER/ BRAND <sup>1</sup>	BASE EQUIPMENT MSRP DISCOUNT <sup>2</sup> [###.###%]	OEM OPTIONS DISCOUNT <sup>3</sup> [###.###%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT <sup>4</sup> [###.###%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT <sup>5</sup> [###.###%]	Contractor
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

**Key**  
 1 - Manufacturer/Brand: The Manufacturer/Brand is the Industry Name that the equipment is sold under.  
 2 - Base Equipment MSRP Discount [###.###%]: The Base Equipment MSRP Discount is the statewide discount used to obtain the Individual Net Equipment Price (per Section 4.8, Ceiling Prices).  
 3 - OEM Options, Accessories, & Implements MSRP Discount [###.###%]: The OEM Options, Accessories, & Implements MSRP Discount is the statewide discount used to obtain the Individual Net OEM Options, Accessories, & Implements Price (per Section 4.8, Ceiling Prices).  
 4 - OEM Parts MSRP Discount [###.###%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the Individual Net OEM Parts Price (per Section 4.8, Ceiling Prices).  
 5 - MSRP List [include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract, if awarded.