



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

HYDRAULIC EXCAVATOR - 15,590 LB. OPERATING WEIGHT SPECIFICATION #40

2017 Caterpillar 308E2

The Caterpillar 308E2 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

| | | | | |
|-------------|-------------|-------------|-------------|-------------|
| ZONE: | Western | Northern | Central | Southern |
| BASE PRICE: | \$93,396.00 | \$93,396.00 | \$93,396.00 | \$89,770.00 |

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.



Kelly Tractor Co.
Serving the Industry Since 1933
ktccat@kellytractor.com
www.kellytractor.com

October 1, 2016
Village of Wellington
Attn: Jay Miller

rev1001A

REF: Caterpillar 305.5E2 CR Mini Hydraulic Excavator

Quoted per Florida Sheriff's Association Contract #FSA16-VEH14.0, Specification #40

Base Unit per Contract

| | | |
|--|-------------------------|------------|
| BASE MACHINE UNIT PRICE (2017 Caterpillar 308E2) | \$ 89,770 | A |
| 305.5E2 DOWNGRADE TO BASE 305.5E COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY | <u>\$-35,543</u> | B |
| BASE CONTRACT PRICE | \$54,227 | A+B |

Non-Specified Options

| | | | |
|----------|---|------------------|----------|
| 460-8438 | 305.5E2 CR EXCAVATOR DCA1 | BASE | |
| 460-8442 | 305.5E2 CR EXCAVATOR DCA3 | \$12,500 | |
| 452-5620 | 305.5E2 CR HYDRAULIC EXCAVATOR | | |
| 456-2634 | CAB, WITH AIR CONDITIONER | | |
| 397-7126 | CONTROL, PATTERN CHANGER | | |
| 425-8089 | LINES, QUICK COUPLER (LONG) | | |
| 397-7086 | LINES, BOOM | | |
| 397-7064 | LINES, STICK | | |
| 463-9124 | STICK PACKAGE, LONG W/O 2 ND AUX | | |
| 434-2092 | BELT, SEAT, 3" RETRACTABLE | | |
| 419-4783 | ALARM, TRAVEL | | |
| 436-2494 | TRACK, RUBBER BELT | | |
| 463-8036 | BLADE, POWER ANGLE | | |
| 367-0949 | COUNTERWEIGHT, STANDARD | | |
| 379-4520 | DRAIN, ECOLOGY | | |
| 454-0241 | CABLE, GROUND | | |
| 428-7874 | SEAT, VINYL W/ SUSPENSION | | |
| 452-5632 | ENGINE T4F, HIGH AMBIENT | | |
| 309-1325 | LIGHT, BEACON | | |
| 361-1097 | COUPLER, PG, HYD, DUAL LOCK | \$3,472 | |
| 432-2774 | RADIO | \$312 | |
| 282-2785 | PINS, BUCKET 45MM | <u>\$169</u> | |
| | NON-SPECIFIED OPTIONS LIST PRICE | \$16,453 | |
| | LESS 27% CONTRACT DISCOUNT | <u>\$ -4,442</u> | |
| | NON-SPECIFIED OPTIONS PRICE | \$12,011 | C |

Worktools Options

| | | | |
|----------|------------------------------|-----------------|----------|
| 396-9306 | BUCKET-HD, 24" | \$1,081 | |
| 388-9665 | BUCKET, 59", GRADING | <u>\$1,626</u> | |
| | WORKTOOLS OPTIONS LIST PRICE | \$2,707 | |
| | LESS 16% CONTRACT DISCOUNT | <u>\$ - 433</u> | |
| | WORKTOOL OPTIONS PRICE | \$2,274 | D |

FOB Village of Wellington CONTRACT PRICE **\$68,512** **A+B+C+D**

Thank you for consideration of our product. Quote is valid for sixty days.

Greg Bennett

Governmental Sales

305-592-5374ext 1121

Cell 786-229-7037

Fax 305-477-2024

greg_bennett@kellytractor.com

www.kellytractor.com

Miami

8255 NW 58 St
Miami, FL 33166
(305) 592-5360
FAX (305) 477-2024

Davie

2801 Reese Rd
Davie, FL 33314
(954) 581-8181
FAX (954) 581-6464

West Palm Beach

5460 Okeechobee Blvd
West Palm Beach, FL 33417
(561) 683-1231
FAX (561) 683-4591

Clewiston

801 E Sugarland Hwy
Clewiston, FL 33440
(863) 983-8177
FAX (863) 902-1000

Naples

3636 Prospect Ave
Naples FL 34104
(239) 403-3636
FAX (239) 403-7510

Ft Myers

9651 Kelly Tractor Dr
Ft Myers, FL 33905
(239) 693-9233
FAX (239) 693-8876

Orlando

17300 E
Orlando,
(407) 561
FAX (407)

LINE 35

VEHICLE: 308E2
DEALER: Ring Power Corporaton Ring Power Corporaton Ring Power Corporaton Kelly Tractor Co
ZONE: Western Northern Central Southern
BASE PRICE: \$93,396.00 \$93,396.00 \$93,396.00 \$89,770.00 ✓

| Order Code | Delete Options | Western & Northern & Central | Southern |
|--|---|------------------------------|----------------------------|
| 462-3572 ¹ 304E2 CR ² | Optional equipment - specify DOWNGRADE TO CAT 307E EXCAVATOR, BASE MACHINE ONLY ¹ MODEL DOWNGRADE TO BASE 304E2 COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY ² | (\$12,032.00) ¹ | (\$47,789.00) ² |
| 304.5E2 CR ² | Optional equipment - specify MODEL DOWNGRADE TO BASE 304.5E2 COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY ² | | (\$41,974.00) ² |
| 305E2 CR ² | Optional equipment - specify MODEL DOWNGRADE TO BASE 305E2 COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY ² | | (\$41,797.00) ² |

| Order Code | Add Options | Western & Northern & Central | Southern |
|------------|-------------|------------------------------|----------|
|------------|-------------|------------------------------|----------|

Vendor must demonstrate a discount percentage off of the MSRP or Published Price for non-scheduled options and any optional models bid. This discount only applies to a downgrade/upgrade to the model listed within the specification.

| | | | |
|---|---|--------------------------|------------------------------|
| 427-9712 ¹ 305.5E2 ² | Optional equipment - specify UPGRADE TO CAT 311F RR EXCAVATOR, BASE MACHINE ONLY ¹ * MODEL DOWNGRADE TO BASE 305.5E COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY ² | \$2,371.00 ¹ | (\$35,543.00) ² ✓ |
| 503-8967 ¹ | Optional equipment - specify UPGRADE TO CAT 313F EXCAVATOR, BASE MACHINE ONLY ¹ | \$27,341.00 ¹ | |
| 509-9635 ¹ | Optional equipment - specify UPGRADE TO CAT 315F EXCAVATOR, BASE MACHINE ONLY ¹ | \$33,845.00 ¹ | |
| 428-2140 ¹ | Optional equipment - specify THUMB HYD, COUPLER MANUAL ¹ | \$4,164.00 ¹ | |
| 428-2145 ¹ | Optional equipment - specify THUMB HYD, COUPLER HYDRAULIC ¹ | \$6,259.00 ¹ | |
| 361-1099 ¹ | Optional equipment - specify COUPLER, PG, HYD, DUAL LOCK ¹ | \$3,583.00 ¹ | ✓ |
| 295-5954 ¹ | Optional equipment - specify BUCKET, HD, 36", 0.51 CYD ¹ | \$1,681.00 ¹ | |
| 308-0324 ¹ | Optional equipment - specify PINS, BUCKET ¹ | \$128.00 ¹ | |
| 415-5084 ¹ | Optional equipment - specify STICK PKG, LONG W/2ND AUX & LKG ¹ | \$1,302.00 ¹ | |

| | | | | |
|--------------------|-----------------------|-----------------------|-----------------------|------------------|
| VEHICLE: | 308E2 | | | |
| DEALER: | Ring Power Corporaton | Ring Power Corporaton | Ring Power Corporaton | Kelly Tractor Co |
| ZONE: | Western | Northern | Central | Southern |
| BASE PRICE: | \$93,396.00 | \$93,396.00 | \$93,396.00 | \$89,770.00 |

| | | | | |
|-----------------------------------|---|--|-------------------------|--------------------------|
| 415-5178 ¹ | Optional equipment - specify <i>TRACK, 450MM RUBBER BELT</i> ¹ | | \$1,536.00 ¹ | |
| 415-5100 ¹ | Optional equipment - specify <i>HYDRAULICS, AUX, QC,(LONG-STK)</i> ¹ | | \$1,387.00 ¹ | |
| 305-6742 ¹ | Optional equipment - specify <i>THUMB, STIFF LINK</i> ¹ | | \$1,623.00 ¹ | |
| DISCOUNT ¹ | Optional equipment - specify <i>16% DISCOUNT ON ALL CAT WORK TOOLS</i> ¹ | | | 1 |
| * DISCOUNT ¹ | Optional equipment - specify <i>DISCOUNTS APPLY TO ALL NON-SPECIFIED OPTIONS; 24% ON CAT 308E; 19% ON CAT 307E;</i> | | | 1 |
| 27% | <i>21% ON CAT 311F, 313F, AND 315F</i> ¹ | | | 2 |
| DISCOUNT ² | <i>27% DISCOUNT OFF LIST PRICE ON CAT MODELS 300.9-308 MINI HYDRAULIC EXCAVATORS.</i> | | | |
| | <i>16% DISCOUNT ON ALL CAT WORK TOOLS</i> ² | | | |
| | Temporary tag | | | |
| | Transfer existing registration (must provide tag number) | | | |
| | New state tag (specify state, county, city, sheriff, etc.) | | | |
| 3YR/3000HR PM PKG ² | Maintenance Plan – specify <i>PREVENTATIVE MAINTENANCE FOR 3 YRS OR 3000HRS AT 500HR OR 6 MONTH INTERVALS PKG</i> <i>INCLUDES 6 TOTAL PMS</i> ² | | | \$7,632.00 ² |
| 5YR/5000HR PM PKG ² | Maintenance Plan – specify <i>PREVENTATIVE MAINTENANCE FOR 5 YRS OR 5000HRS AT 500HR OR 6 MONTH INTERVALS PKG</i> <i>INCLUDES 10 TOTAL PMS</i> ² | | | \$11,129.00 ² |
| | Warranty - specify <i>3 YEAR / 3,000 HOUR PREMIER ESC</i> ¹ | | \$3,640.00 ¹ | |
| | Warranty - specify <i>3 YEAR / 3,000 HOUR POWERTRAIN</i> ¹ | | \$1,494.00 ¹ | |