



[WWW.HOOVERPUMPING.COM](http://WWW.HOOVERPUMPING.COM)

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2801 NORTH POWERLINE ROAD

POMPANO BEACH, FL 33069

11/20/2024

Re: Sole Source Irrigation Pump System Manufacturer/Service Provider

Village of Wellington

To Whom It May Concern:

Hoover Pumping Systems offers specialized products and services which provide single source, comprehensive pump system solutions. Hoover Pumping Systems' products are not available through any distribution network, but only directly from our factory in Pompano Beach, Florida. The quote provided for this irrigation pump system is factory direct pricing.

Since 1984, the company has provided design assistance, single source factory direct manufacturing, field installation and repair service to the landscape irrigation industry. Hoover Pumping System's singular field capabilities and pump system features establish the Hoover solution as a one-of-a-kind, sole source product.

Hoover Pumping Systems sole source features and capabilities are listed below:

- 1) Pump system design, manufacturing, installation, and service are performed in-house with company personnel and equipment, offering sole source responsibility for performance.
- 2) Hoover pump systems are available for sole source direct factory purchase.
- 3) Standardized system features are configured to meet specific project requirements. These features are recognized and understood by personnel throughout the landscape industry.
- 4) The Flowguard water management tool was developed and designed solely by Hoover. No other manufacturer offers a comparable product for real time and historical data along with integrated logic controls for optimal pump station functionality and efficiency.
- 5) Materials and components are rated for exposure to Florida's harsh environmental conditions such as driving rain, excess heat, high humidity, water quality, dust, insects, reptiles, and electric service.
- 6) Filtration systems for Florida's biologically rich lake sources can be integrated into pump system controls including self-cleaning intake screens and pump discharge filtration.
- 7) Factory trained Hoover employees provide field installation and repair services utilizing a fleet of company equipped trucks, tools, machines and on-board Factory Parts inventory.

**Increasing water usage regulations, the demand for energy and water efficiency, and the use of alternative water supplies adds significant complexity to irrigation pump system configuration. Large investments in landscaping are jeopardized when irrigation pump system performance is not satisfactory.**

**Please contact me if you have any questions or need additional information. Thank you.**

Sincerely,

A handwritten signature in black ink that reads "Nathan Dreher". The signature is written in a cursive, flowing style.

**Nathan Dreher  
Director of Customer Service  
HOOVER PUMPING SYSTEMS**