1301 N.W. THIRD STREET • DEERFIELD BEACH, FL 33442
(954) 429 – 3200 • FAX (954) 725-6701

November 16, 2016

Mr. Alex Wamsley
Grounds Manager
Village of Wellington
11700 Pierson Road
Wellington, FL 33414

Via E-mail: awamsley@wellingtonfl.gov

Dear Mr. Wamsley:

We are pleased to offer the enclosed quotation for your consideration.

The enclosed quotation is based upon your acceptance within thirty (30) days from the date of this letter and is subject to manufacturer's availability and Florida State Sales Tax (if applicable). Our terms of sale are Cash on Delivery or upon credit approval, Net 10 days. Credit card payment will not be accepted for equipment.

Thank you for the opportunity to provide you a quotation. If you have any questions or require additional information, please contact me at (954) 429-3200 ext. 310. We appreciate your interest and look forward to doing business with you.

Sincerely,

HECTOR TURF

Jason DuPree
Account Representative
Government and Municipals

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Florida State Contract Ordering Process

1. Purchase order must be made out to Wesco Turf, Inc. and reference Florida State Contract #21100000-15-1.

2. Purchase orders may be either faxed or mailed to the following:

   Fax to: Wesco Turf, Inc.
   Attn: Ms. Sondra Gay
   Fax# 941-487-6839
   Fax# 941-371-2967

   Mailed to: Wesco Turf, Inc.
   Attn: Florida State Contract
   2101 Cantu Court
   Sarasota, FL 34232-6241

3. Once the purchase order is received by Wesco Turf, Inc., the purchase order will be forwarded to the appropriate distributor to process and deliver.

   Please note that all service and warranty repairs will be provided by the delivering distributor.

4. Invoices will be mailed to customers and payment should be made to:

   Wesco Turf, Inc.
   2101 Cantu Court
   Sarasota, FL 34232-6241

Note: Failure to follow this procedure may result in delay of delivery.

Serving South Florida for Over 100 Years

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Quotation Provided for
Village of Wellington
November 16, 2016

Qty.	Model #	Description	Unit Price	Extension
3 ea	07369	Toro Workman HD Heavy Duty Utility Vehicle with: - Full Dump Bed - 23 HP Air Cooled Gasoline Engine - 2 Year Limited Warranty	$22,087.00	$66,261.00
3 ea	07372	Canopy Top	$616.00	$1,848.00
		Subtotal	$22,703.00	$68,109.00
		Florida State Contract Discount (21%)	(4,767.63)	(14,302.89)
		Total	**$17,935.37**	**$53,806.11**

Pricing per Florida State Contract
 # 21100000-15-1
Effective 9/1/15

Note:
- **Issue purchase order to Wesco Turf, Inc.**
- **Shipment and service via Hector Turf**

Provided by: Jason DuPree
(954) 429-3200

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Agriculture and Lawn Equipment21100000-15-1

Effective Period	09/01/2015 through 06/30/2017
Contract Type	State Term Contract
Contract Information	• Pricing (67.29 KB) • Contractors Frequently Asked Questions - Users Frequently Asked Questions - Vendors How to Use this Contract
Contract Documents	Forms and Other Information Amendments and Memorandums PDF (934.30 KB) Word (512.23 KB)
Contract Administration	• Christopher McMullen • (850) 922-9867 christopher.mcmullen@dms.myflorida.com
Commodity Codes	UNSPSC-21101500, UNSPSC-21101600, UNSPSC-21101700, UNSPSC-21101800, UNSPSC-21102000, UNSPSC-21102100, UNSPSC-21102200, UNSPSC-23231800, UNSPSC-25101900, UNSPSC-2511934, UNSPSC-25181700, UNSPSC-27112000, UNSPSC-27112712, UNSPSC-49211600, UNSPSC-70151700,

Description

This contract covers the purchase and delivery of new agriculture and lawn equipment such as; all-terrain and utility vehicles, golf and sports specialty equipment, forestry machinery, utility tractors, agricultural tractors, mowers, utility and specialty trailers, hand held equipment, and accessories. The contract is awarded to over 19 nationally and internationally recognized Brands/Manufacturers.

Benefits

- Statewide coverage and Manufacturer Authorized Repair Facilities available.
- Price discounts across 21 Groups on Base Equipment, OEM Options, Accessories and Implements, and Parts ranging up to 32 percent off of list price (MSRP).
- Additional discounts possible for large quantity orders.
- Lead Time Varies – up to 180 days (based on equipment and selected options).
- Prices include all charges for packing, handling, freight, distribution, and delivery.
- Manufacturer's standard warranty included with a minimum of one year.
- Pricing tied to Bureau of Labor's Producer Price Index to keep current with market.

Document reader download links

- MS Excel Viewer
- Adobe PDF Reader

Toro 2017 Suggested Retail Price List

Model	Product	Description	Suggested Retail
04294	Walk Greens	Head Light Kit (Subaru)	$629.00
04295	Walk Greens	LED Wire Harness	$169.00
04740	Walk Greens	Thin Groomer Assembly - GR 800	Not Available
04742	Walk Greens	Thin Groomer Assembly - GR 1600	$889.00
04743	Walk Greens	Thin Groomer Assembly - Flex 18	Not Available
07027	Workman GTX_2	Hose Reel Mount	$159.00
07028	Workman GTX_2	Trash Can Mount	$459.00
07029	Workman GTX_2	Walk Spreader Mount	$509.00
07031	Workman GTX_2	Bed Racking	$479.00
07130	Workman GTX_2	Workman GTX (Kohler Gas)	$9,286.00
07131	Workman GTX_2	Workman GTX Electric	$11,999.00
07133	Workman GTX_2	Extension Kit	$1,839.00
07134	Workman GTX_2	Bucket Seat Kit	$429.00
07135	Workman GTX_2	Bench Seat Kit	$714.00
07140	Workman GTX_2	Canopy, 2-Seat	$679.00
07141	Workman GTX_2	Canopy, 4-Seat	$1,109.00
07142	Workman GTX_2	ROPS Certified Cab	$4,389.00
07143	Workman GTX_2	48v Electric Lift Kit (only for 07131)	$759.00
07144	Workman GTX_2	12v Electric Lift Kit (only for 07130)	$689.00
07145	Workman GTX_2	Brush Guard	$309.00
07146	Workman GTX_2	Front Receiver For Brush Guard	$159.00
07147	Workman GTX_2	Front Receiver w/o Brush Guard	$239.00
07148	Workman GTX_2	4' Flat Bed	$1,169.00
07149	Workman GTX_2	6' Flat Bed	$1,409.00
07150	Workman GTX_2	Cab Door Kit	$1,999.00
07151	Workman GTX_2	Windshield For Canopy	$319.00
07156	Workman GTX_2	Storage Box Kit	$129.00
07158	Workman GTX_2	6" L-Track Kit	$69.00
07159	Workman GTX_2	2" L-Track Kit	$59.00
07167	Workman GTX_2	6' Bed - 12v Electric Lift Kit	$689.00
07168	Workman GTX_2	6' Bed - 48v Electric Lift Kit	$759.00
07423	Workman GTX_2	ATV Tire Kit (Set of Four Tires and Rims)	$869.00
07301	Workman HD	Full Flat Bed	$1,699.00
07302	Workman HD	Full Bed Side Kit	$899.00
07303	Workman HD	Fold Down Side Kit (w/tailgate) for Full Flatbed	$1,439.00
07317	Workman HD	Light Kit "Right Side" for HD & HDX	Not Available
07321	Workman HD	2/3 Flatbed	$939.00
07322	Workman HD	2/3 Flatbed - Side Kit	$839.00
07331	Workman HD	Plastic Bedliner (fits full & 2/3 size beds)	$379.00
07339	Workman HD	Deluxe Hard Cab (Does not include doors)	Not Available
07341	Workman HD	1/3 Flatbed	$619.00
07342	Workman HD	1/3 Flatbed Stake Side Kit (Obs when sold out)	Not Available
07344	Workman HD	1/3 Vertical Lift, meets ANSI MH29.1 - Obsolete when sold out	Not Available
07347	Workman HD	1/3 Vertical Lift	$11,499.00
07349	Workman HD	Cab Heater (Use when 07374 is sold out)	$839.00
07366	Workman HD	07366 - Workman HDX - No Bed, Wide Rear Tires - Obsolete - Limited to Field Inv O	Not Available
07367	Workman HD	Workman HDX - Obsolete (Availability limited to field Inventory)	Not Available
07368	Workman HD	Workman HDX- D - Obsolete (Availability limited to field Inventory)	Not Available
* 07369	Workman HD	Workman HD	$22,759.00 *
07370	Workman HD	Workman HDX-4WD - Obsolete - Limited to Field Inventory only	Not Available
07371	Workman HD	Workman HDX-D 4WD - Obsolete - Limited to Field Inventory only	Not Available
* 07372	Workman HD	Canopy	$629.00 *
07373	Workman HD	Folding Windshield	$279.00
07374	Workman HD	Cab Heater (Obsolete when sold out).	Not Available
07375	Workman HD	Cab - Sliding Window Door Kit	Not Available
07376	Workman HD	Cab - Solid Window Door Kit	Not Available
07377	Workman HD	Heavy Duty Hitch Frame	Not Available
07378	Workman HD	4 Post ROPS for HD & HDX	$659.00
07383	Workman HD	Workman HDX (Kubota Gas); No Bed, Wide Tires	$25,349.00
07384	Workman HD	Workman HDX 2WD (Kubota Gas)	$26,909.00
07385	Workman HD	Workman HDX-D (Kubota)	$27,909.00
07386	Workman HD	Workman HDX 4WD (Kubota Gas)	$31,809.00

Printed on 11/2/2016

State Term Contract No. 21100000-15-1; Agriculture & Lawn Equipment

Revised 9/17/2015

Group	Group Description	Sub Group	Sub Group Description	Excludes:	Applicable Commodity Code(s)*
Group 16	Golf Carts and Golf Specialty Vehicles	Sub Group 29	Golf Carts - NO AWARD	All Racing, Youth, Non-Work UTV's	25101900
		Sub Group 30	Turf & Golf Utility Vehicles		
Group 17	Golf & Turf Mowers	Sub Group 31	Greens Mowers	Non-commercial	21100000
		Sub Group 32	Fairway Mowers		
		Sub Group 33	Rough, Trim, & Sports Mowers		
Group 18	Golf and Sports Specialty Equipment and Accessories	Sub Group 34	Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.	ATV's, Hand Held, Player Sports Equipment such as clubs, balls, etc.,	49211600
		Sub Group 35	Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.		

Group 16 — Golf Carts and Golf Specialty Vehicles

Sub Group 29 — Golf Carts - NO AWARD

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
NO AWARD						

Sub Group 30 — Turf & Golf Utility Vehicles

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
* 7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc. *

Group 17 — Golf & Turf Mowers

Sub Group 31 — Greens Mowers

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 32 — Fairway Mowers

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 33 — Rough, Trim, & Sports Mowers

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
1	Hustler	25.00%	22.00%	22.00%	0.00%	Excel Industries, Inc. dba Hustler Turf
5	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Group 18 — Golf and Sports Specialty Equipment and Accessories

Sub Group 34 — Walk-behind / Push power Equipment or Riding Equipment: Sod cutters, Edgers, Sprayers, Spreaders, Aerators, Overseeders, etc.

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
1	eXmark	20.00%	20.00%	20.00%	0.00%	Roberts Supply, Inc.
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc.

Sub Group 35 — Specialty Attachments Includes: Field and Bunker Rakes, Greens Rollers, Aerators, etc.

Line No	MANUFACTURER/ BRAND[1]	BASE EQUIPMENT MSRP DISCOUNT[2] [##.##%]	OEM OPTIONS DISCOUNT[3] [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT[4] [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT[5] [##.##%]	Contractor
3	John Deere	22.00%	22.00%	22.00%	22.00%	Deere & Company
* 7	Toro	21.00%	21.00%	21.00%	0.00%	Wesco Turf, Inc. *

Key

1 - Manufacturer/Brand: The Manufacturer/Brand is the Industry Name that the equipment is sold under.

2 - Base Equipment MSRP Discount [##.##%]: The Base Equipment MSRP Discount is the statewide discount used to obtain the Individual Net Equipment Price (per Section 4.8, Ceiling Prices).

3 - OEM Options, Accessories, & Implements MSRP Discount [##.##%]: The OEM Options, Accessories, & Implements MSRP Discount is the statewide discount used to obtain the Individual Net OEM Options, Accessories, & Implements Price (per Section 4.8, Ceiling Prices).

4 - OEM Parts MSRP Discount [##.##%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the Individual Net OEM Parts Price (per Section 4.8, Ceiling Prices).

5 -MSRP List [include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract, if awarded.