



Power and productivity  
for a better world™

Tropos Networks Inc. is a subsidiary of ABB.  
All purchase orders should be made out to Tropos Networks, Inc.  
Tropos Networks Inc.  
555 Del Rey Ave.  
Sunnyvale, CA 94085

## Sales Quote - NA

Quote Number	<u>SQ-SUP082814</u>
Date of Order	<u>28-Aug-14</u>

Purchaser:

Village of Wellington

Ship To:

Qty	Product	Part Number	Price/Unit	Disc. %	Disc. Price/Unit	Ext. Price
<b>Support</b>						
<i>TROPOS Support - Customer support provided by TROPOS. Includes Software Updates, Bug Fixes &amp; Maintenance Releases; Hotline, Web and Email Support</i>						
436	Std SW Sup Single Radio Router - 1 Year Support period is 1/1/2015 to 9/30/2015	SUSWS001	\$ 111.75	35.0%	72.64	31,669.95
Support Subtotal						31,669.95

Notes: \_\_\_\_\_

**GRAND TOTAL**     **\$ 31,669.95**

### Quote Terms and Conditions:

- 1 Payment terms: Net 30 upon prior approval, F.O.B. Tropos manufacturing facility.
- 2 Quote expires 12/31/2014.
- 3 Sales tax and shipping will be added to final invoice as appropriate.
- 4 Delivery of the products is EX Works (Incoterms 2000) Seller's factory or EX Works facility of Seller's agent, as designated by Seller. Seller reserves the right to ship Best Way at its own expense.
- 5 This price quotation does not constitute an offer by Tropos to sell products, but is instead an invitation to issue a purchase order to Tropos before the validity date specified in this quotation has expired.

**Sales Rep:**     Howard Robertson

Please fax orders to (408) 331-6529 or email to [OrderStatus@tropos.com](mailto:OrderStatus@tropos.com)

September 4, 2014

Roger Brand  
Systems Analyst  
City of Wellington, FL  
12300 Forest Hill Blvd  
Wellington, FL 33414

Roger,

Tropos Networks Inc., a subsidiary of ABB, is the sole source provider for support and maintenance reflected on Sales Quote SQ-SUP082814.

Thank you,

Mike  
Magagnini

Digitally signed by Mike Magagnini  
DN: dc=com, dc=abb, dc=americas,  
ou=US, ou=USINFO, ou=Users,  
ou=Normal, cn=Mike Magagnini  
Date: 2014.09.04 08:21:35 -07'00'

Mike Magagnini  
Director, Sales Operations  
ABB Wireless Communication Systems  
(408) 425-1159  
Mike.magagnini@nam.abb.com