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City of Plantation  
City Council Chambers

**Subject:**

RFSP No. 005-24; Speed Detection Camera System for School Zones- Term Contract

**Summary:**

Requesting authorization and approval of the following:

- Approval of the Selection Committee's scores and rankings identifying RedSpeed Florida, LLC, as the highest ranked (most advantageous) Firm in reference to RFSP No. 005-24; Speed Detection Camera System for School Zones.
- Approval of a resolution of the City Council of the City of Plantation, Florida, approving and authorizing execution of an agreement with RedSpeed Florida, LLC for speed detection camera system for school zones; providing for conflicts; providing for severability; and providing for an effective date.
- Authorization and approval to execute the negotiated agreement (see attached) between the City of Plantation and RedSpeed Florida, LLC for "Speed Detection Camera System for School Zones -Term Contract", in accordance with the scope of work, terms and conditions provided in the attached agreement; and whereas, the initial term of this agreement shall be for five (5) years, unless terminated earlier. In addition, the City reserves the right to extend this Agreement for one (1) additional five (5) year term , provided RedSpeed Florida, LLC also agrees in writing to extension upon such terms as the City and RedSpeed Florida, LLC agree, and requiring that any renewal shall be presented, considered and approved by the City Council at a regular or special meeting, providing for public comment, and prohibiting such contract renewal from being considered as part of a consent agenda.
- Authorization and approval for the City of Plantation to act as lead agency for the Southeast Florida Governmental Purchasing Cooperative Group for matters pertaining to the agreement associated with RFSP No. 005-24; Speed Detection Camera System for School Zones- Term Contract.

**Procurement:**

The City publicly solicited formal sealed proposals from qualified Firms pursuant to Sec. 2-220(b) and 2-226(b) of the City's Code, for "Speed Detection Camera System for School Zones" (RFSP No. 005-24). On January 9, 2024, the City received a total of eight (8) sealed proposals. This Request for Sealed Proposal (RFSP) was advertised/posted on the Demand Star website for approximately sixty-seven (67) calendar days. This solicitation was broadcasted to 319 vendors/firms, and had thirty-nine (36) Planholders.

<p><b><u>PROPOSER(S)</u></b>                  RedSpeed Florida, LLC                  SaferSpeeds, LLC                  Sensys Gatso Group USA, Inc                  Blue Line Solutions LLC.                  NovoaGlobal, Inc                  Altumint, Inc                  Conduent State &amp; Local Solutions, Inc                  Verra Mobility</p>
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The Procurement Department performed a review of each Firm submittal to ascertain if they were responsive. All Firms were found to have submitted a responsive proposal. The responsive Firms were approved for the Selection Committee's independent review and scoring.

**Selection Committee Meeting Schedule and Activities:**

- February 29, 2024 - Selection Committee Discussion (Public Meeting)
- March 12, 2024- Selection Committee Discussion and Scoring/Shortlisting (Public Meeting). During this meeting the Selection Committee shortlisted to the five (5) Firms with the highest score (highlighted), and elected to conduct oral presentations/interviews with the selected Firms.

<b>SELECTION COMMITTEE</b>	<b>RedSpeed Florida, LLC</b>	SaferSpeeds, LLC	Sensys Gatso Group USA, Inc	Blue Line Solutions LLC.
Committee Member No. 1	98.2	45	54.6	76.6
Committee Member No. 2	73.2	55	79.6	68.6
Committee Member No. 3	84.2	39	61.6	56.6
<b>TOTAL SCORE</b>	<b>255.6</b>	<b>139</b>	<b>195.8</b>	<b>201.8</b>

<b>SELECTION COMMITTEE</b>	<b>NovoaGlobal, Inc</b>	<b>Altumint, Inc</b>	<b>Conduent State &amp; Local Solutions, Inc</b>	<b>Verra Mobility</b>
Committee Member No. 1	63.4	92.8	96.2	63.2
Committee Member No. 2	81.4	53.8	89.2	88.2

Committee Member No. 3	81.4	80.8	76.2	74.2
<b>TOTAL SCORE</b>	<b>226.2</b>	<b>227.4</b>	<b>261.6</b>	<b>225.6</b>

- April 4, 2024 (8:00am ended on or around 8:10am) - Selection Committee Discussion (Public Meeting).
- April 4, 2024 (8:10am ended on or around 3:55pm) - Presentations and Interviews with the five (5) Firms with the highest score (Non Public Meeting but Publicly Noticed).
- April 4 2024 (4:00pm ended on or around 4:30pm) - Selection Committee Discussion (Public Meeting).
- April 16, 2024 (2:00pm ended on or around 3:00pm) - The Selection Committee held a public meeting where they discussed, scored and ranked the five (5) shortlisted Firms, based on the Firms oral presentations and interviews. In accordance with the solicitation process, City Code, City policies and/or procedures, the City will proceed with agreement negotiations with most advantageous Firm (Firm with the highest cumulative score) - (highlighted).

<b>SELECTION COMMITTEE</b>	<b>RedSpeed Florida, LLC</b>	<b>NovoaGlobal, Inc</b>	<b>Altumint, Inc</b>	<b>Conduent State &amp; Local Solutions, Inc</b>	<b>Verra Mobility</b>
Committee Member No. 1	20	15	15	13	12
Committee Member No. 2	18	10	10	15	10
Committee Member No. 3	19	17	17	17	16

<b>Total Cumulative Score</b>	<b>312.6</b>	268.2	269.4	306.6	263.6
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Selection Committee Members were as follows:

- Chad Fowler, Police
- Nancy Paul, Information Technology
- Laura Karpaviciute, Administration

Based on the final cumulative scores and the Selection Committee recommendation, the City proceeded with the negotiation process with the Firm who had the highest score (RedSpeed Florida LLC). The final negotiated agreement signed by the Firm (RedSpeed Florida LLC) is attached for your review.

The following Items were discussed and negotiated:

- Scope of Work/Services
- Rates/Fees and Reimbursables
- Other Agreement Terms and Conditions

Based on the foregoing, Procurement, Police and Administration Departments is requesting authorization and approval of the following:

- Approval of the Selection Committee's scores and rankings identifying RedSpeed Florida, LLC, as the highest ranked (most advantageous) Firm in reference to RFSP No. 005-24; Speed Detection Camera System for School Zones.
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**Background:**

**Strategic Priority:**

“Safe and Secure”; specifically, the strategy to utilize technology to help officers achieve positive results.

**Mission:**

Enhancing school zone safety through an advanced, violator-funded School Zone Speed Safety Program.

**Statutory authority and requirement overview**

In 2023, Florida Legislature approved CS/CS/CS/SB 588 that authorized a local government to place or install an automated speed detection system to be used solely to enforce speed limits in school zones. This law became effective July 1, 2023, and allows for an automated speed enforcement beginning 30 minutes before the school day starts, during the entirety of the school day and within 30 minutes after it ends. Speeds in excess of 10 miles per hour over the speed limit may be photo- or video-enforced.

State Statute outlines the requirements and processes that local governments have to follow in order to implement the automated speed detection systems. Some of them are outlined below:

- Municipality must enact an ordinance authorizing the installation of a speed detection system. A public hearing is required, during which, traffic or other evidence is considered and the determination is made whether a school zone constitutes a heightened safety risk that warrants such enforcement measures.
- Cities must follow the Department of Transportation specifications for placement and installation of these systems, including posting signage that indicates that photo- or video-enforcement of school zone limits is in effect.
- 30-day public awareness campaign must occur before the enforcement may commence and only warnings may be issued to violators during this period.
- Annual reports of the results of enforcement by the automated speed detection systems, contracts that provide for the installation of such systems, and contract renewals must be heard at the public City Council meeting. These items cannot be considered on consent agenda and the public must be allowed to comment on them.
- School zone speed detection systems may not be used for remote surveillance. Recorded video or photograph must be destroyed within 90 days after the final disposition of the recorded event.
- To ensure accuracy, systems are required to be able to perform self-tests at least once every 30 days and maintain a log of results. Independent calibration test is required annually.

Once the alleged violations are captured, they are reviewed by law enforcement, and, if confirmed, a notice of violation in the amount of \$100 is issued. There are no points associated with notice of violation.

State Statute outlines how the funds are distributed and used:

- 20% to the Florida General Fund;
- 3% to Florida Department of Law Enforcement (FDLE) Criminal Justice Standards and Training Commission (CJSTC);
- 12% to the School Board of Broward County (SBBC) for security, safety, and school walking routes improvements;
- 5% to the City School Crossing Guard Program for training, recruitment, and retention;

- and
- 60% to the City for Public Safety.

Per Statute, if payment is not received within 30 days after notification (unless the registered owner requested a hearing or submitted an affidavit demonstrating that the motor vehicle was operated by another individual, they received a uniform traffic citation for this violation or the owner was deceased), unified traffic citation is issued.

**Key terms:**

The term of the proposed agreement is 5 years with one 5-year renewal. However, the City may terminate the agreement for convenience with a 30-day notice.

RedSpeed will be responsible for all permits, equipment and signage installation, maintenance, inspections, repair, replacement and program administration services. Based on the needs of specific locations, the City may choose from a Lidar or radar speed detection system options. All systems perform a daily calibration self-check and no violations will be processed if the test fails.

Program administration includes the initial review of captured alleged violations, the identification of the owner of the motor vehicle, the preparation of Notices of Violation once approved by the City's law enforcement officer, and the certified mailing of such notices. They will assist the City with preparing the materials for the public awareness campaign. They will also operate an ADA-compliant customer self-service portal and a call center capable of assisting customers in English and Spanish.

RedSpeed will implement its RedCheck system where our law enforcement will review and approve or reject the alleged violations that have been pre-screened by RedSpeed. They will provide statistics and reports, conduct training and deliver expert testimony as needed.

This item is now ready for City Council consideration.

**Funding:**

No proposed Financial Impact as it pertains to expense.

**Amount:**

During any term of the agreement, the City shall receive or retain **\$39.00** or **65%** whichever is greater of the Statutory monetary Allocation (this amount/percentage pertains to each fine collected by RedSpeed).

RedSpeed shall not be reimbursed for any costs/fees associated with Certified Mail for Notices of Violation converted to Uniform Traffic Citations and all extra-action charges or fees listed in RedSpeed Responsibilities. Additionally, RedSpeed shall not be reimbursed for any expenses unless authorized in writing by City.

**Finance Director/Budget Manager Recommendation:**

There is no Financial/Budget impact for this item at this time.

**Prepared By:**

Charles Spencer

**ATTACHMENTS:**

[Final\\_Selection Committee Evaluation Tabulation Sheet.pdf](#)

[Advertised Solicitation with Addendum.pdf](#)

[Redspeed Original Submittal.pdf](#)

[Reso Approving Agreement w. RedSpeed Florida \(00606086xC4B6A\).pdf](#)

[Assembled Agreement signed by Firm.pdf](#)