



Quote Number: 1666632
 Opportunity Number: 24118794
 Sourcewell Contract #: 110421-ALT
 Date: 8/14/2024

Quoted for: Village of Wellington
 Customer Contact: **Evan Carver**
 Phone: / Email: 561-791-4129 / ecarver@wellingtonfl.gov

Quoted by: Gray Whitt
 Phone: / Email: 919-612-9021 / stephen.whitt@altec.com
 Altec Account Manager: **Jenny Carlson**

REFERENCE ALTEC MODEL		Sourcewell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$221,112

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-US48M	Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M)	\$8,633
2	AT41M-LE	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	\$218
3	AT41M-AWD	All Wheel Drive	\$6,739
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
2	VCAM	Backup Camera System	\$1,313
3	GATOR	Heavy Duty Cargo Coating, Gator Hyde	\$2,938
4			
5			
6			
7			
8			
9			
10			
SOURCEWELL OPTIONS TOTAL:			\$242,173

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	N/A	\$0
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	Custom Body ILO Stock Body	-\$1,960
4	BODY & CHASSIS ACC	N/A	\$0
5	ELECTRICAL	N/A	\$0
6	FINISHING	Nano Coating	\$5,243
7	CHASSIS	Custom Chassis ILO Stock Chassis	\$10,295
8	OTHER	ALTEC MY 2025 Adjustment	-\$26,351
OPEN MARKET OPTIONS TOTAL:			-\$12,773

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$229,400.00
Delivery to Customer: \$3,206.00

TOTAL FOR UNIT/BODY/CHASSIS: \$232,606.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 13-17 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC