



ZABATT

POWER SYSTEMS

Jacksonville – Orlando - Tampa

Zabatt Inc.
Corporate Office
4612 Highway Ave Jacksonville, FL 32254
Ph: 904-384-4505
Fax: 904-394-7446

Date: 05/24/17
Quote Number: 40624
Quote Expires: 30 days from issue date



Project: Village of Wellington (100KW – Trailer Unit)

We are pleased to offer the following proposal for your project:

Quantity 1 - AKSA industrial mobile diesel generator, consisting of the following features and accessories:

- APD-AT100
- Stationary Emergency-Standby rated
- **100 kW** Rating
- 4.4L Perkins Engine
- **3 Position Voltage Selector Switch:**
 - **120/208V, 3phase**
 - **277/480V, 3phase**
 - **120/240V, 1phase**
- Brushless excitation
- DSE7320 Control Panel
- Sound attenuated weather enclosure – Steel
- Exhaust silencer
- 400 Amp Adjustable trip breaker (MLCB) w/ shunt trip
- Battery, battery rack & cables
- 4 AMP battery charger
- **24 Hour single wall, integral fuel tank (178gal)**
- Operation manual
- Jacket water heater
- EPA Tier 3 certified FLEX engine

Convenience Panel:

- 2-20A GFCI 120V receptacles
- 3-50A 240V twist-lock receptacles
- 2-20A Single-pole breakers
- 3-50A Double-pole breakers
- Two flanged inlet receptacles, 125V, 5-15A for shore power connections
- Two wire start connection terminal block

Trailer:

- DOT approved
- Dual axle design
- Spring axles w/ electric brakes
- Safety chains
- 3" Pintle ring adjustable
- Front jack and rear stabilizing jacks
- DOT lighting w/ 7 Pin trailer plug
- Tool Box and spare tire



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Miscellaneous:

- On-Site Start Up and Testing
- 2 Year Limited Warranty (1500 running hours-whichever comes first), from date of performing startup
- FOB Origin, full freight allowed to first destination / Off Loading by Others

The Following Is Not Included:

- Fuel
- Concrete Pad
- Offloading
- Load Bank Test
- Electrical and Mechanical Installation
- Transfer Switch**
- Cables & Connectors**

12 - 14 Week Estimated Ship Date

Per FL Sheriffs Assoc. Specification #071 – 150kW Mobile Generator Package:

AKSA AT150 = \$48,450

Order Code APD-AT100 (downgrade generator package 100kw) = (\$14,674) credit

Sub Total: \$33,776

PRICE: \$ 33,776.00 plus applicable sales tax

- Customers are responsible for paying sales and use tax on goods shipped outside of the State of Florida.
- Zabatt, Inc. is a State of Florida Certified Minority owned business.
- Built in discount of 2.5% has been applied to quote for payments that consist of cash, check, EFT or wire transfer.

COMPLIANCE REVIEW

Zabatt Power System's proposal to provide the standby generator package meets or exceeds the intent of the specification sections provided with the exception of the following:

No engineering specification provided

Electrical One-Line Diagram not provided

Zabatt is an equipment supplier. It is the responsibility of the Specifying Engineer, Installing Contractor or End User to ensure that the equipment is selected and installed in accordance with Local and National codes.



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Changes, Cancellations, and Returns

Any order or contract may be cancelled by the customer only upon the payment of reasonable charges and expenses incurred by Zabatt on or before the date of receipt by Zabatt of said notice of cancellation. Such reasonable charges and expenses may include, but are not limited to, any cancellation charges incurred by Zabatt for the cancellation and/or any liabilities for orders or commitments for materials or services previously ordered by Zabatt in connection with the cancelled customer order or contract. No material or product may be cancelled or returned for credit without first obtaining the written approval of, and at the sole discretion of, Zabatt. All shipping costs on returned material must be pre-paid by the customer. Accepted returns are subject to the charges, terms and requirements notified in writing to the buyer (which may include, with no limitations or exceptions, a 15% restocking fee).

Delivery, Shipments, and Claims (to include Warranty)

All charges for work performed during the warranty period are the responsibility of the customer until approved by the appropriate warranty authority. Warranties are subject to the manufacturer's guidelines. Even those warranty claims which are approved may not include 100% of the repairs or parts; the customer is responsible for charges excluded from warranty. Contingency payment arrangements must be made prior to any warranty work being performed. Batteries, oil, coolant, filters and adjustments are not covered as part of warranty repairs and will be billed to the customer at appropriate rates.

Price and Minimum Billing

Price shall be in accordance with rates currently in effect at the time the quote is received and shall expire on the date described in said quote. All quotes for services, parts, equipment, and labor will be issued in writing and have a system generated quote number. Verbal quotes are not valid and should not be accepted. A signed copy of the quote must on file before any work can be performed. Signature on said quote shall serve as the customer's acceptance Zabatt's billing guidelines and rates. Labor prices on quotes are good for a period of **(30) thirty days** from the date of issue unless otherwise specified. Parts and equipment prices are subject to change and billed at the current price at the time of purchase unless otherwise specified. All regular service calls and emergency calls within normal hours will be billed for a minimum of one hour of labor and ten miles of travel. All emergency after-hour calls will be billed for a minimum of four hours labor and ten miles of travel.

Credit and Payment Terms

Commercial customers who have not established a credit account with Zabatt must make payment arrangements before goods are delivered or a technician is dispatched. No credit terms will be extended to end-users. We cannot accept payment on site but must have a signed credit card authorization on file in order to perform any service work on new accounts. No work will be performed for, or product delivered to, customers who are on credit hold. This hold includes any emergency repairs and warranty work that may be required. Account must be paid in full or alternate means of payment must be coordinated and approved before work is performed or product is delivered. Service Rate Definitions and Conditions are available as a separate document

Agreement

This agreement consists of, and is limited to, a qualified technician performing scheduled maintenance in accordance with the manufacturer's recommendations. Zabatt, Inc will not be held liable for damages to the equipment or property as a result of equipment failure caused by any of, but not limited to, the following circumstances: improper or unauthorized operation; normal wear and tear or damage due to overloading; vandalism, theft or acts of a third party; acts of nature; failure to perform services due to hazardous conditions and other causes beyond the control of Zabatt Inc.

Signature and acceptance of the quotation constitutes agreement to comply with Zabatt's terms and conditions as attached.

Signature of Owner or Representative

Date

Signature of Zabatt Representative

Date

Jeremy Siegel
(904) 962-5307
Jeremy.siegel@zabatt.com

BID AWARD ANNOUNCEMENT

FSA16-VEH14.0

Effective Dates:

October 1, 2016 – September 30, 2017

Cab & Chassis Trucks and Other Fleet Equipment

Cooperative Bid Program

Coordinated By

**The
Florida Sheriffs Association
&
Florida Association of Counties**





FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

150KW MOBILE GENERATOR PACKAGE SPECIFICATION #71

2017 AKSA AT150

The AKSA AT150 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$48,450.00	\$48,450.00	\$48,450.00	\$48,450.00 ✓

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	AT150			
DEALER:	Zabatt Power Systems	Zabatt Power Systems	Zabatt Power Systems	Zabatt Power Systems
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$48,450.00	\$48,450.00	\$48,450.00	\$48,450.00

Order Code	Delete Options	All Zones
APD-AT56 ¹	Downgrade generator package - 20KW <i>Actual rating is 36kw¹</i>	\$19,944.00 ¹
APD-AT65 ¹	Downgrade generator package - 60KW <i>Actual rating is 65kw¹</i>	\$18,197.00 ¹
APD-AT82 ¹	Downgrade generator package - 80KW <i>Actual rating is 82kw¹</i>	\$16,277.00 ¹
* APD-AT100 ¹	Downgrade generator package - 100KW	<u>Credit</u> \$14,674.00 ¹ *
	Downgrade generator package - 125KW	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Downgrade generator package - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA
	Delete option - specify	NA

Order Code	Add Options	All Zones
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Vendor must demonstrate a discount percentage off of the MSRP or Published Price for non-scheduled options and any optional models bid. This discount only applies to a downgrade/upgrade to the model listed within the specification.

APD-AT178 ¹	Upgrade generator package - 175KW	\$3,818.00 ¹
APD-AT250 ¹	Upgrade generator package - 200KW <i>Actual rating is 250kw¹</i>	\$25,369.00 ¹
APD-AT300 ¹	Upgrade generator package - 300KW	\$42,545.00 ¹
	Upgrade generator package - specify	NA