



**The Village of Wellington**  
**Motorola *NEW* SLR5700 CapacityPlus UHF Digital Radio System**  
**BUDGETARY ESTIMATE**

**Customer:** The Village of Wellington  
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 Wellington, FL 33414  
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**Ship to:** Same  
**Attn:** Same

**Rep #** 640  
**Date:** 6/2/2017  
**Acct.Rep:** Brennan Wartmann  
**Good Thru:** 6/29/2017  
**Delivery:** 30 Days

**Pricing per Lake County School Board Contract  
 #3990DB**

| Quantity | Model #                 | Description   | MSRP       | DSC     | Unit/DSC   | Total         |
|----------|-------------------------|---|------------|---------|------------|---------------|
| 3        | AAR10QCGANQ1AN          | <b>Motorola SLR 5700 Base Radio</b>   | \$3,200.00 | 30% DSC | \$2,240.00 | \$6,720.00    |
| 3        | HKLN4427*               | Capacity Plus Repeater License  | \$1,667.00 | 38% DSC | \$1,033.54 | \$3,100.62    |
| 1        | DSJ9782                 | HP Procure 2530 24 Ethernet Switch  | \$650.00   | 15% DSC | \$552.50   | \$552.50      |
| 3        | HKVN4177*               | Restricted Access to System Security  | \$250.00   | 15% DSC | \$212.50   | \$637.50      |
| 1        | HKVN4055**              | Enhanced Scheduled GPS License  | \$750.00   | 15% DSC | \$637.50   | \$637.50      |
| 3        | HKVN4205*               | SLR 5700 DATA NETWRK INTRFACE SVC   | \$750.00   | 15% DSC | \$637.50   | \$1,912.50    |
| 3        | HKVN4206*               | SLR 5700 VOICE NETWRK INTRFACE SVC  | \$250.00   | 15% DSC | \$212.50   | \$637.50      |
| 195      | AAH56RDN9RA1_N          | <b>MOTOROLA XPR™ 7550e</b> 4 Watt UHF Digital "ENABLED" Portable  | \$1,290.67 | 40%DSC  | \$774.40   | \$151,008.39  |
| 195      | STDBAT0871              | Standard Battery HiCap IMPRES Li Ion IP68 3000mAh, Submersible  | Included   |         |            |               |
| 195      | STDCHG0871              | Standard Charger IMPRES Single Unit Charger   | Included   |         |            |               |
| 150      | H951                    | Omit Standard Charger   | -\$20.00   |         |            | (\$3,000.00)  |
| 195      | QA02304                 | UHF Slim Whip Antenna 403 527 MHz   | Included   |         |            |               |
| 195      | STDRSA0871              | Standard 2 Year Warranty + 1 Year Service from the Start LITE   | Included   |         |            |               |
| 195      | HKVN4413                | MOTOTRBO License Capacity Plus (Single Site)  | Included   |         |            |               |
| 195      | HKVN4381                | MOTOTRBO LicenseWi Fi   | Included   |         |            |               |
| 195      | HKVN4249                | Bluetooth Voice, Programming, Data and Discoverable Mode  | Included   |         |            |               |
| 195      | HKVN4373                | Single Input Noise Cancellation Upgrade (SINC+)   | \$3.50     | 15% DSC | \$2.98     | \$580.13      |
| 25       | WPLN4219                | IMPRES Multi Unit Charger with Displays XPR7550e  | \$650.00   | 15% DSC | \$552.50   | \$13,812.50   |
| 80       | AAH81TCN9TA2AN          | <b>MOTOROLA SL 7550e</b> 3 Watt 450 512 MHz UHF Digital "ENABLED" Portable  | \$1,290.67 | 30%DSC  | \$903.47   | \$72,277.52   |
|          | STDBAT0682              | Standard Battery BT100x 2300T mAh Li Ion Battery  | Included   |         |            |               |
|          | STDCHG0682              | Standard Charger Micro USB Charger, Non Vehicular   | Included   |         |            |               |
| 3        | QA02813                 | ADD: SL Series Tri Unit Desktop Charger (PMLN6701)  | \$71.00    | 15% DSC | \$60.35    | \$181.05      |
|          | STDBLT0682              | Standard Carry Holder Carry Holder  | Included   |         |            |               |
|          | STDWAR0682              | Standard 2 Year Warranty + 1 Year Service from the Start LITE   | Included   |         |            |               |
|          | HKVN4413                | MOTOTRBO License Capacity Plus (Single Site)  | Included   |         |            |               |
|          | HKVN4381                | MOTOTRBO LicenseWi Fi   | Included   |         |            |               |
| 10       | PMLN6687                | Standard Multi Unit Charger SL7550e   | \$235.00   | 15% DSC | \$199.75   | \$1,997.50    |
|          |                         | <b>MOTOROLA SL 7550e Model Radios are NOT GPS Capable</b>   |            |         |            |               |
| 1        | FCC Work                | Estimate to Modify Existing FCC License to Digital.   |            |         |            | \$850.00      |
| 1        | R1 Installation         | <b>Authorized Motorola Certified Service Center Installation</b>  |            |         |            | \$2,495.00    |
|          |                         | System Staging, Site installation and Subscriber Programming  |            |         |            |               |
| 1        | SmartPTT Core           | <b>SmartPTT PLUS Core software package</b>  | \$2,995.00 | 15% DSC | \$2,545.75 | \$2,545.75    |
|          |                         | <i>SmartPTT PLUS Core software package consists of the following elements: Core functions: Voice Dispatch, Fleet Administration, Event Logging, Alarm &amp; Lone Worker, Man Down, Text Messages and Email, Job Ticketing and Telemetry. 1 Radio Server licence, 1 Dispatcher licence and 10 Radios Licences. 1 free year software updates.</i> |            |         |            |               |
| 1        | Cap+ Connectivity       | SMARTPTT PLUS CAP+ CONNECTIVITY   | \$6,000.00 | 15% DSC | \$5,100.00 | \$5,100.00    |
| 265      | ADD Subscribers         | SMARTPTT PLUS RADIO LICENCES 101-300  | \$115.00   | 15% DSC | \$97.75    | \$25,903.75   |
|          |                         | <b>SMARTPTT PLUS OPTIONAL MODULES</b>   |            |         |            |               |
| 1        | ADD Dispatcher License  | Additional Dispatcher adds support for one additional Dispatcher Client   | \$1,100.00 | 15% DSC | \$935.00   | \$935.00      |
| 1        | ADD Voice Recording     | Voice Recording module provides advanced voice recording capabilities   | \$1,750.00 | 15% DSC | \$1,487.50 | \$1,487.50    |
| 1        | ADD GPS Location        | Location Positioning module expands location based functionalities including GPS  | \$1,750.00 | 15% DSC | \$1,487.50 | \$1,487.50    |
| 1        | ADD Coverage Monitoring | Provides a graphical representation of the network coverage area based on RSSI level  | \$1,750.00 | 15% DSC | \$1,487.50 | \$1,487.50    |
| 1        | ADD System Monitoring   | Provides advanced analytics on performance and utilization of the MOTOTRBO system   | \$3,500.00 | 15% DSC | \$2,975.00 | \$2,975.00    |
| 2        | ADD Annual Maintenance  | Annual Software Maintenance - Cap+  | \$2,000.00 | 15% DSC | \$1,700.00 | \$3,400.00    |
|          |                         | <i>The Annual SW Updates and Support license entitles the customer to unlimited SmartPTT PLUS SW updates (all new releases and maintenance releases;) SmartPTT PLUS license updates and restores; and SmartPTT PLUS technical phone support.</i>  |            |         |            |               |
| 2        | DSSKtop Mic             | Desktop Microphone  | \$120.00   | 15% DSC | \$102.00   | \$204.00      |
| 1        | R1 Installation         | <b>Authorized Motorola Certified Service Center Installation and Optimization</b>   |            |         |            | \$7,500.00    |
|          | <b>PROMOTION</b>        | <b>Pricing Promotion Based on the trade in of 270 Portables</b>   |            |         |            | (\$45,500.00) |

Cancelled orders subject to a 20% restocking fee.

|                 |                     |
|-----------------|---------------------|
| EQUIPMENT TOTAL | \$261,926.21        |
| TRANSPORTATION  | Included            |
| Sales Tax       | Exempt              |
| <b>TOTAL</b>    | <b>\$261,926.21</b> |



The Motorola Solutions Empower Circle Award recognizes Radio One as one of the top 50 Motorola Solutions partners worldwide.

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