

Exhibit A

Purchase & Delivery of Fertilizers, Herbicides, Insecticides, Fungicides & Specialty Items
ITB #012-15/ENR
2017-2018 Pricing

KEY	
Primary Awardee	No Award
Secondary Awardee	Reject - No Alternatives Allowed
Tertiary Awardee	Increases - In Red
	Agency Item

VENDORS								
			Upstart Products	Site One Landscape	Howard Fertilizer	Red River Specialties	Univar Environmental	Diamond R
Item #	Fertilizers	UOM						
1	15-0-15 Fertilizer (Or Equal)	LB.	No bid	\$ 0.311	\$ 0.298	No bid	No bid	\$ 0.265
2	16-0-8 Fertilizer (Or Equal)	LB.	No bid	\$ 0.345	\$ 0.265	No bid	No bid	\$ 0.232
3	16-2-16 Fertilizer (Or Equal)	LB.	No bid	\$ 0.35	\$ 0.375	No bid	No bid	\$ 0.384
4	21-0-0 Fertilizer (Or Equal)	LB.	No bid	\$ 0.245	\$ 0.282	No bid	No bid	\$ 0.249
5	15-0-15 w/ Merit (Or Equal)	LB.	No bid	\$ 0.40	\$ 0.503	No bid	No bid	No bid
6	24-2-11 (Or Equal)	LB.	No bid	\$ 0.303	\$ 0.348	No bid	No bid	\$ 0.39
7	9-0-24 (Or Equal)	LB.	No bid	\$ 0.381	\$ 0.404	No bid	No bid	\$ 0.432
8	12-2-12 Liquid Fertilizer (Or Equal)	GAL.	No bid	\$ 9.26	No bid	No bid	No bid	\$ 8.80
9	18-3-6 Liquid Fertilizer (Or Equal)	GAL.	\$ 16.00	\$ 11.04	\$ 6.99	No bid	No bid	\$ 13.50
10	30-0-0 Liquid Fertilizer (No Substitution)	GAL.	\$ 15.00	\$ 9.97	\$ 6.97	No bid	No bid	No bid
11	Flexx 3-0-20 (bio) (Plant Health Care) (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid
12	PHC BioPak Plus 3-0-20 (Plant Health Care) (No Substitution)	OZ.	No bid	No bid	No bid	No bid	No bid	No bid

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13	PHC PALM SAVER 6-3-6 (bio) (Plant Health Care) (No Substitution)	LB.	No bid	No Award	No bid	No bid	No bid	No bid
14	Turf Nectar 15-0-0 w/ 6%Fe (EleMax) (No Substitution)	FL. Oz.	\$ 0.075	No bid	No bid	No bid	No bid	No bid
15	Chelamix (minors) (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid
16	Minors liquid fertilizer (No Substitution)	FL. Oz.	\$ 0.073	No bid	No bid	No bid	No bid	No bid
17	Milorganite (No Substitution)	LB.	No bid	\$ 0.259	\$ 0.248	No bid	No bid	No bid
18	400 High Mn (No Substitution)	2.5 Gal Jug	No bid	No bid	\$ 25.00	No bid	No bid	No bid
19	8-2-12 (Specific Blend) (No Substitution)	LB.	No bid	\$ 0.52	\$ 0.462	No bid	No bid	\$ 0.496
20	16-2-16 with Methelated Urea (Specific Blend) (No Substitution)	LB.	No bid	\$ 0.39	\$ 0.404	No bid	No bid	\$ 0.476
21	18-0-18 wtth Methelated Urea (Specific Blend) (No Substitution)	LB.	No bid	\$ 0.62	\$ 0.605	No bid	No bid	No bid
Herbicides								
22	Round Up Pro (No Substitution)	GAL.	No bid	\$ 18.44	\$ 19.66	\$ 18.50	No bid	\$ 29.95

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23	Xonerate (No Substitution)	OZ.	No bid	\$ 112.283	\$ 112.50	No bid	No bid	\$ 112.50
24	Tribute (No Substitution)	OZ.	No bid	\$ 56.51	\$ 56.51	No bid	No bid	No bid
25	Dimension (No Substitution)	GAL.	No bid	\$ 195.51	\$ 231.50	No bid	No bid	No bid
26	Barricade 4FL (No Substitution)	GAL.	No bid	\$ 119.00	\$ 143.00	No bid	\$ 143.00	No bid
27	Specticle (No Substitution)	OZ.	No bid	\$12.3046875 per oz. = \$1,575 per gal.	\$12.550781 per oz. = \$1,606.50 per gal.	No bid	No bid	No bid
28	Stonewall (Or Equal)	LB.	No bid	\$ 9.96	\$ 9.75	\$ 10.50	No bid	\$ 10.80
29	Image 70 DG (No Substitution)	OZ.	No bid	No Longer Available	\$ 7.45	\$ 8.75	No bid	No bid
30	Primo PGR (No Substitution)	GAL.	No bid	\$ 290.00	\$ 119.50	No bid	No bid	No bid
31	Drive XLR8 (No Substitution)	GAL.	No bid	\$ 132.32	\$ 116.56	\$ 125.87	No bid	\$125 per gal.
32	lloxan (No Substitution)	GAL.	No bid	No bid	\$ 289.15	No bid	No bid	No bid
33	Revolver (No Substitution)	87 oz.	No bid	\$ 571.20	\$ 571.20	No bid	\$ 571.20	No bid
34	TriMec Southern (No Substitution)	GAL.	No bid	\$ 57.41	\$ 47.74	\$ 59.00	\$ 59.96	\$ 55.40
35	Manor (No Substitution)	OZ.	No bid	\$ 8.69	\$ 7.60	\$ 15.00	No bid	No bid

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36	Basagran (No Substitution)	GAL.	No bid	\$ 114.00	\$ 114.00	No bid	\$ 140.25	\$ 125.00
37	Reward (No Substitution)	GAL.	No bid	\$ 98.75	\$ 79.00	No bid	\$ 79.00	No bid
38	Monument 75WG (Syngenta) (No Substitution)	GRAM	No bid	\$ 9.80	\$ 8.80	\$ 31.43	\$ 9.80	\$ 9.60
39	Celsius (Bayer) (No Substitution)	FL. Oz.	No bid	\$ 9.81	\$ 9.812	No bid	No bid	No bid
40	Dismiss (FMC) (No Substitution)	FL. Oz.	No bid	\$9.59046875 per oz. =\$1,227.58 per gal.	\$ 8.28	\$ 10.12	\$ 12.32	\$ 9.375
41	Dismiss South (FMC) (No Substitution)	FL. Oz.	No bid	\$9.45 per oz. =\$1,209.60 per gal.	\$ 9.02	\$ 11.13	\$ 11.62	\$ 10.9375
42	Sencor 75DF (Bayer) (No Substitution)	LB.	No bid	\$ 75.41	\$ 72.40	No bid	No bid	No bid
43	Fusilade II (Syngenta) (No Substitution)	FL. Oz.	No bid	\$2.03 per oz.	\$ 1.96	No bid	\$ 2.20	\$ 2.18

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44	Echelon 4SC (FMC) (No Substitution)	FL. Oz.	No bid	\$2.28125 per oz. =\$292.00	\$2.2421875 per oz. =\$280.00 per gal.	No bid	No bid	\$ 2.1875
45	Solitare (FMC) (No Substitution)	LB.	No bid	\$ 100.75	\$ 98.75	No bid	No bid	\$ 115.00
46	Prograss EC (Bayer) (No Substitution)	FL. Oz.	No bid	1.29484375 per oz. = \$165.74	\$ 1.05	No bid	No bid	No bid
47	Atra -5 (No Substitution)	2.5 gal Jug	No bid	No bid	\$ 42.03	No bid	\$ 36.97	No bid

Insecticides

48	Acephate 75 (Orthene) (Or Equal)	LB.	No bid	\$ 8.07	\$ 5.80	\$ 12.00	\$ 10.16	\$ 6.80
49	Merit 75WP (Or Equal)	OZ.	No bid	\$ 3.11	\$ 3.32	\$ 3.50	\$ 15.40	\$ 2.85
50	Talstar (Or Equal per Spec.)	GAL.	\$ 39.95	\$ 49.93	\$ 27.00	\$ 32.00	\$ 29.56	\$ 31.60
51	Top Choice (Or Equal)	LB.	\$ 2.70	\$ 2.75	\$ 2.50	No bid	\$ 2.50	\$ 1.68
52	Allectus SC (Bayer) (No Substitution)	FL. Oz.	No bid	\$0.227421875 per oz. = \$29.11 per gal.	\$ 0.84	No bid	No bid	No bid

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			VENDORS					
			Upstart Products	Site One Landscape	Howard Fertilizer	Red River Specialties	Univar Environmental	Diamond R
53	Arena 50WDG (Arysta Life Science) (No Substitution)	LB.	No bid	\$ 218.70	\$ 218.70	No bid	No bid	\$ 218.70
54	Dylox SL420 (Bayer) (No Substitution)	FL. Oz.	No bid	\$0.5914375 per oz.	\$0.484375 per oz.	No bid	No bid	No bid
55	Provaunt (DuPont) (No Substitution)	FL. Oz.	No bid	\$ 6.90	\$ 6.85	No bid	No bid	\$ 8.19
56	Scimitar GC (Syngenta) (No Substituiton)	FL. Oz.	No bid	\$ 4.37	\$ 4.15	No bid	No bid	No bid
57	Award (Syngenta) (No Substitution)	LB.	No bid	\$ 10.80	\$ 9.20	No bid	No bid	No bid
58	Deltagard (Bayer) (No Substitution)	LB.	No bid	\$ 1.36	No bid	No bid	\$ 1.40	No bid
59	Endeavor (Syngenta) (No Substitution)	FL. Oz.	No bid	\$ 9.65	\$ 9.47	No bid	No bid	No bid
60	Meridian 25WG (Syngenta) (No Substitution)	LB.	No bid	\$ 72.00	\$ 72.00	No bid	No bid	No bid
61	Meridian 0.33G (Syngenta) (No Substitution)	LB.	No bid	\$ 1.96	\$ 1.53	No bid	No bid	No bid

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62	Merit 0.5G (Bayer) (No Substitution)	LB.	No bid	\$ 1.08	\$ 0.44	No bid	No bid	No bid
63	Sevin SL (Bayer) (No Substitution)	FL. Oz.	No bid	\$ 0.305	\$ 0.28	No bid	No bid	No bid
64	Tempo Ultra GC (Bayer) (No Substitution)	ML.	No bid	\$ 0.168791	\$ 0.15	No bid	No bid	No bid
65	Area (Valent)	LB.	No bid	\$ 1.72	\$ 1.70	No bid	No bid	\$5.4675 per lb. =\$218.70
66	Safari (Valent - No substitution)	LB.	No bid	\$ 114.612	\$ 100.00	No bid	No bid	\$ 103.00

Fungicides

67	Insignia (BASF) (No Substitution)	LB.	No bid	\$ 1,125.00	\$ 1,060.80	No bid	No bid	No bid
68	Secure (No Substitution)	GAL.	No bid	\$ 605.00	\$ 588.00	No bid	No bid	No bid
69	BannerMaxx (No Substitution)	GAL.	No bid	\$ 216.00	\$ 216.00	No bid	No bid	No bid
70	Banol (No Substitution)	GAL.	No bid	\$ 382.50	\$ 425.00	No bid	No bid	No bid
71	Heritage TL (Syngenta) (No Substituion)	LB.	No bid	\$ 1.80	\$509 per gal.	No bid	No bid	No bid

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72	Medallion WSP (Syngenta) (No Substituiton)	LB.	No bid	No bid	\$5.50 gal.	No bid	No bid	\$296
73	Pentathalon L (SePro) (No Substituiton)	FL. Oz.	No bid	No bid	No bid	No bid	Discontinued	No bid
74	Prostar 70WDG (Bayer) (No Substituiton)	LB.	No bid	\$ 60.826	\$ 49.33	No bid	\$ 64.24	No bid
75	Spectro 90 WDG (Cleary) (No Substituiton)	LB.	No bid	\$ 13.06	\$ 11.364	No bid	No bid	No bid
76	Subdue Maxx (Syngenta) (No Substituiton)	FL. Oz.	No bid	\$3.921875 oz. =\$502.00 gal.	\$515 per gal.	No bid	No bid	No bid
77	Tourney (Valent) (No Substituiton)	LB.	No bid	\$ 138.55	\$ 138.55	No bid	No bid	No bid
78	Headway (Syngenta) (No Substituiton)	FL. Oz.	No bid	\$ 3.258	\$3.2578125 per oz =\$417 per gal.	No bid	\$3.2578125 per oz =\$417 per gal.	No bid
79	Chipco 26 GT (Bayer) (No Substituiton)	FL. Oz.	No bid	\$ 1.1225	\$ 0.91	No bid	No bid	No bid
80	Chipco Signature (Bayer) (No Substituiton)	LB.	No bid	\$ 31.21	\$ 25.25	No bid	No bid	No bid

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81	Cleary's 3336 Plus (Cleary) (No Substituiton)	FL. Oz.	No bid	No Longer Available	\$0.781 per oz. =\$100 per gal.	No bid	No bid	No bid
82	Emerald 70WG (BASF) (No Substituiton)	LB.	No bid	\$152.30 per .49 lb	\$147.98.04 per .49lb pack	No bid	No bid	No bid
83	Endorse 2.5WP (Cleary) (No Substituiton)	LB.	No bid	No bid	\$16.27272727272727 per lb. =\$179	No bid	No bid	No bid
84	Eagle 20 EW (Dow AgroSciences) (No Substituiton)	FL. Oz.	No bid	\$ 1.523	\$ 1.38	No bid	No bid	No bid
85	Fore 80WP Rainshield (Dow AgroSciences) (No Substituiton)	LB.	No bid	\$ 8.882	\$ 6.77	No bid	No bid	No bid
86	Instrata (Syngenta) (No Substituiton)	FL. Oz.	No bid	\$ 1.25	\$ 1.25	No bid	No bid	No bid
87	Tartan (Bayer) (No Substituiton)	FL. Oz.	No bid	\$ 3.09375	\$3.438 per oz.	No bid	No bid	No bid
88	Disarm (Arysta Life Science) (No Substituiton)	FL. Oz.	No bid	No bid	\$0.25390625 per oz. =\$16.25 per 64 oz. pack size	No bid	No bid	No bid

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89	Concert (Syngenta) (No Substituiton)	FL. Oz.	No bid	\$ 0.609375	\$ 0.609375	No bid	No bid	No bid
90	Cleary's 26/36 FLO (Cleary) (No Substituiton)	FL. Oz.	No bid	\$ 0.86796875	\$ 0.86796875	No bid	No bid	No bid
91	Aliette WDG (Bayer) (No Substituiton)	LB.	No bid	\$ 32.604	\$ 25.25	No bid	No bid	No bid
92	ZeroTol Algaecide/Fungicide (No Substitution)	GAL.	No bid	\$ 41.996	\$ 39.52	No bid	No bid	No bid
93	Honor (BASF) (No Substituiton)	FL. Oz.	No bid	\$8.8172916 oz. = \$141.08 per lb.	\$ 8.5625	No bid	No bid	No bid
94	Deconil Weather Sticker (No Substituiton)	GAL.	No bid	\$ 61.00	\$ 61.00	No bid	No bid	No bid

Wetting Agents/Surfactants etc.

95	Surfactant 80/20 CN (No Substitution)	GAL.	\$ 18.53	\$ 8.58	\$ 8.80	No bid	\$ 10.48	No bid
96	Envy Turf Pigment (Or Equal)	GAL.	\$ 118.32	\$ 104.83	\$ 118.32	No bid	No bid	\$ 108.00
97	Triplo (No Substitution)	GAL.	\$ 55.92	No bid	\$ 51.34	No bid	No bid	No bid
98	Vivax (No Substitution)	GAL.	\$ 73.71	No bid	\$ 68.39	No bid	No bid	No bid

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99	Foam (Or Equal)	GAL.	\$ 28.60	\$ 22.53	\$ 36.42	No bid	\$ 45.49	No bid
100	Knockdown (defoamer) (Or Equal)	QRT.	\$ 8.33	\$ 6.42	\$ 8.00	No bid	\$ 6.50	No bid
101	Duplex (Precision) (No Substitution)	FL. Oz.	\$ 0.324	No bid	\$0.29 oz. =\$742.40 per pack size	No bid	No bid	No bid
102	Magnus (Precision) (No Substitution)	FL. Oz.	\$ 0.648	No bid	\$0.59703125 per oz. = \$1,528.40 per pack size	No bid	No bid	No bid
103	pHAcid (Numerator or equal)	FL. Oz.	No bid	\$ 0.175	No bid	No bid	No bid	No bid
104	Pipeline (Loveland) (No Substitution)	FL. Oz.	No bid	No bid	No bid	No bid	No bid	No bid
105	Soil Life (AMS) (No Substitution)	FL. Oz.	No bid	No bid	No bid	No bid	No bid	No bid
106	Ecosand (Zeolite) (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid
107	Gypsum (No Substitution)	LB.	No bid	\$ 0.1912	No bid	No bid	No bid	\$ 0.20
108	Microyl (No Substitution)	FL. Oz.	\$ 0.30	No bid	\$.3000625 per oz. =\$96.02 per pack size	No bid	No bid	No bid
109	Delux (w/ammonium sulphate) (No Substitution)	FL. Oz.	\$ 0.156	No bid	\$0.15571875 per oz. \$49.83	No bid	No bid	No bid
110	Myccorhizal fungi (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid

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111	Beneficial bacteria (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid

SPECIALTY								
112	Turface MVP Red (Or Equal)	LB.	No bid	\$ 0.265	No bid	No bid	No bid	No bid
113	Turface Quickdry (Or Equal)	LB.	No bid	\$ 0.172	No bid	No bid	No bid	No bid
114	Marking Dust (white chalk) (No Substitution)	LB.	No bid	No bid	No bid	No bid	No bid	No bid