



P.C. Controls Inc
132 NE 30th Street, Wilton Manors, FL 33334
Phone: (954) 568-9663 Fax: (954) 563-0919
E-mail: pccontrolsinc@bellsouth.net

City of Pompano Beach
1205 NE 5th Ave
Pompano Beach, FL 33060

Attn: Purchasing Department

RE: Rates and Fees

These rates are reflective of PC Controls contracted rates and are lower than rates currently being provided to customers not under contract.

Labor rates are for hours between 7 am and 4 pm Monday through Friday. Please see Pompano RFQ provided table for Overtime rates, included in initialed RFQ, page 4, which is attached and part of this proposal.

Rates:	Lead Technician	\$60.00 an hour
	On occasion when site personnel is unable to assist there may be a need for a second technician to be onsite with the Lead Technician – such as confined space.	
	Technician 2	\$30.00 an hour

Note: Please be aware that PC Controls charges and minimum of 3 hours on service calls.

Material	1.2 (in no case will PC Controls charge more than this for material)
Mark-up	Freight charges will be prepaid and added to related invoices

Certification	All Transmitter Types	\$49.00 each
Fees:		

Travel Time: Technician rate will be charged both ways (portal to portal).

Fuel Surcharge \$10.00 / per visit (Broward County)

Note: this fee was suspended at the beginning of 2016 fiscal year and we reserve the right to reinstate it should fuel costs increase to unacceptable levels.

Sincerely

Norman P. Conaway
P.C. Controls Inc

person(s) who will be authorized to make representations for the Proposer, their title(s), office and E-mail addresses and telephone numbers. Please limit this section to two pages.

Fees & Costs:

Include a concise narrative with sufficient detail indicating the proposed approach to providing the required services, including a description of the types and qualities of service that would be provided. Provide a cost for each of the major services provided along with the estimated number of expected work hours for each qualified staff.

Proposer shall itemize all costs to complete all and necessary tasks as described under Scope of Services. Costs associated with travel as well as miscellaneous expenses should be adequately described.

Proposers must include the chart below and provide the cost per hour, extended cost and mark-up in their response.

Description	Est. Hours	Cost/Hour	Extended Cost
Cost per hour for work completed during regular work times, M-F, 7:00 a.m. -4:00 p.m.	500	\$ 60.00	\$ 30,000.00
Cost per hour for work completed during all other times other than above	100	\$ 89.00	\$ 8,900.00
	Mark-up		
Proposers cost of materials, multiplied by mark-up for profit, overhead, etc. (Example \$4,000 x 1.1 -\$4,400.00)	1. <u>2</u>		
Note: The above hourly rates and materials mark-up % will remain in effect for the entire term of the contract.			

Schedule:

Proposer shall provide a timeline that highlights proposed tasks that will meet all applicable deadlines.

References:

Submit a client reference list, including name of contact, firm and/or governmental entity, address, telephone number and type of service provided to each reference.

Litigation:

Disclose any litigation within the past five (5) years arising out your firm's performance.

City Forms:

The RFP Proposer Information Page Form and any other required forms must be completed and submitted electronically through the City's eBid System.

7. Insurance