

# AIT SERVICES, INC.

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Date: May 21, 2020

To: Shannon Larocque  
Bryan Gayoso  
City of Wellington, FL

From: Dan Bolton  
AIT Services, Inc.

Re: AIT Component Supply and Service Qualifications for Fenton Drying Systems

Fenton Environmental Technologies, Inc. (FET) was formed in 1985 designing, building, and selling various types of patented sludge (bio-solids) drying systems. FET was the manufacturer of the bio-solids drying system presently owned by Wellington, FL. The owners of FET stopped manufacturing drying systems in 2014 and totally closed the company in early 2015.

Several long-term employees of Fenton whose employment had been terminated when the company closed, acquired the total assets of the company related to its sludge drying business from its owners in late 2015. Included in the assets acquired were all customer files, all original design/manufacturing drawings (hardcopy and electronic) for the dryers, dryer design calculations, equipment operating programs (software), manufacturing equipment, dryer fabrication fixtures, etc.

This group of ex-employees of Fenton, started operating a business (AIT Services, Inc.) in 2015 to provide Fenton dryer owners parts and service for their systems. Four of the employees of AIT had more than 75 years combined years of employment with Fenton in the dryer business. One is the original designer of all Fenton dryers and is the named inventor on the dryer patents, one was the head of all field services for Fenton, another was the head of fabrication of Fenton dryers and one was plant manager for the company.

To AIT's knowledge, short of reverse engineering, there is no other company, or individual that has the resources and knowledge to provide the proprietary parts and components for Fenton drying systems of the original design. As important (and perhaps more importantly), which no other company can provide, is the high level of knowledge and experience AIT has with the full and in-depth understanding of the complete drying process and exactly how the system is designed to function.

Sincerely,



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Co-Owner/Manager  
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