

AIT SERVICES, INC.

Date: June 4, 2020

To: Shannon LaRocque
Bryan Gayoso
City of Wellington, FL

From: Dan Bolton
AIT Services, Inc.

Re: Quote for Dryer Repair

Shannon,

The following is for the supply of materials, labor, and price to correct deficiencies with the City of Wellington, Florida's bio-solids dryer which were identified in the report from AIT Services, Inc. to the City dated May 18, 2020. The scope of supply for the correction of each deficiency listed in the report is provided below:

1. Leaking and Deteriorated Scrubber/Condenser

Supply the labor and equipment to remove the old scrubber/condenser and install new system.
The new scrubber/condenser vessel is provided by others and not included in this quote price.

Leaking Thermal Fluid Expansion Tank

Supply the labor and equipment to remove old expansion tank and replace with new vessel.
The new expansion tank is provided by others and not included in this quote price.

2. Rotor Drive Sprocket/Chain Misalignment

Provide the labor, equipment, and materials to remove damaged/worn rotor shaft drive sprocket and replace with new component.
Sprocket and components required are included in this quote price.

3. Thermal Fluid Swivels

Supply the labor, equipment, and materials to remove damaged rotor thermal fluid swivel from one end of dryer and replace with new component.
Supply the labor and equipment to install new packing and springs in the other swivel.
The new swivel, packing and springs are included in this quote price.

4. Rotor Shaft/Dryer End Wall Gland Packing

Supply the labor, equipment, and materials to replace damaged steel compression ring on one packing gland and install new packing and seals on both ends of dryer.
The steel compression ring, packing and seals are included in this quote price.

5. Dryer Discharge Door Seal

Supply the labor, equipment, and materials to replace leaking seal on dryer dry solids discharge door.

P.O. Box 2333
Brownwood, TX 76804

1100 CR 134
Brownwood, TX 76801

Phone: 325-646-9754
Fax: 325-649-9658

The new door seal is included in this quote price.

6. Dryer Chamber Access Support Bars

Supply the labor, equipment, and materials to replace the crossover support bars inside the drying chamber.

The custom support bars are included in this quote price.

7. Chamber Seals

Supply labor, equipment, and materials to replace all seals on the drying chamber inspection lids and hatches.

All seals are included in this quote price.

8. Dryer Rotor

Supply labor and equipment to reposition the dryer rotor to the proper location in the drying chamber.

No material is anticipated being required and is not included in this quote price.

9. Rotor Drive Chain Adjustment

Supply labor and equipment to position rotor drive gear reduction box to proper position.

Material required for shims is not included in this quote price.

Note: AIT will advise the City of the proper thickness of shims required after on-site determination of proper position of reduction box and the City shall provide them shimming material.

10. Rotor Drive Chain Tensioner

Supply labor, equipment, and materials to remove worn rotor drive chain tensioner and install new component.

The new drive chain tensioner is included in this quote price.

11. Rotor Disc End Plate Scrapers on Drive End

Supply labor, equipment, and materials to install new rotor disc end plate scrapers on the drive end inside the drying chamber.

The end plate scrapers are included in this quote price.

12. Rotor Lifting/Conveying "Paddles"

Supply complete set of new lifting/conveying paddles for customer installation.

The new set of paddles are included, but the labor and equipment for removal of old paddles and installation of new components is not included in this quote price.

13. Swivel Cable/Brace

Supply labor, equipment, and materials to install device to support the weight of the thermal fluid piping at the connection to the rotor swivels.

The load support device is included in this quote price.

14. Fusible Link

Supply the labor, equipment, and materials to replace the missing fusible link.

The fusible link is included in the quote price.

15. Dryer End Plate Corrosion

Labor or materials are not included in this quote price for this item.

16. Feed Hopper Bearings

Labor or materials are not included in this quote price for this item.

Included in the quote price will be 3 days of dryer operation after the above repairs have been completed by an experienced dryer technician to check for correct functionality of the complete drying system and make every effort to assure that the proper operating parameters of the system are established. Operator and maintenance training can be provided during this period if desired.

Price: \$170,704.00

Terms: 50% (\$85,352.00) After Acceptance of Purchase Order

50% (\$85,352.00) Due 30 Days After Completion of Work

Note: No local, state, or federal taxes are included, or will be collected by AIT.

The above price includes the scope of supply provided above, plus all travel cost, all living expenses, freight, and equipment rental.

Work Completion Schedule

The completion date will be mutually agreed upon and determined providing for an estimated 6-8-week production period required for component manufacturing and 9-12 days allotted with 4-5 AIT personnel for the single trip, on-site repair work.

Project Delays

All on-site repair work defined above can be accomplished within the allotted days. Delays, or interruptions outside of AIT's control which result in additional days on-site over the maximum days allotted will be billed at a flat rate of \$1,500 per man per day.

This quote is good for 30 days.

Sincerely,



Dan Bolton

Co-Owner/Manager

AIT Services, Inc.