



# REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade  
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repsservices.com

CGC1508223

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Please mail POs, contracts and checks to:

Rep Services, Inc.

165 W. Jessup Ave.

Longwood, FL 32750-4146

**Proposed To:** Village of Wellington  
Planning & Zoning  
12300 Forest Hill Boulevard  
Wellington, FL 33414

**Attn:** Mike O'Dell

**Ship To:** TBD at a later date

**Attn:**

**Bill To:** Village of Wellington  
Planning & Zoning  
12300 Forest Hill Boulevard  
Wellington, FL 33414

**Attn:** Mike O'Dell

**Project No:** 17670 **Project Name:** Village of Wellington - Wellington Aquatic Center  
**Proposal No:** 17670.05 **Proposal Name:** Wellington Town Center  
**Proposal Date:** 9/17/2020 **Proposal Expires:** 10/17/2020  
**Project Contact:** Mike O'Dell  
**Project Location:** 12072 Forest Hill Blvd  
Wellington, FL 33414-6250  
Project County: Palm Beach

**For Questions Contact:** Dudley Parker ☎ dudley@repsservices.com  
**Sales Consultant:** Paul Bravo ☎ 561-448-0369 paul@repsservices.com

**Opt/Rev:** A/4 **Printed:** 9/17/20 - DP

**Vendor:** Landscape Structures **Proj Drawings:** 17670-1-2 575143

Class	Part No	Qty	Description	Unit Price	Ext Price
Miscellaneous	TY	1 EA	THANK YOU FOR THE OPPORTUNITY TO PRESENT LSI PRODUCTS	0.00	0.00
<b>Evos 5-12</b>					
Bridges & Ramps	EV156450A-001	1 EA	Swiggle Stix DB Only	5,715.00	5,715.00
Climbers	EV160252A-002	1 EA	BalanceWinder DB Only Attached to One Arch & One Arch Post	4,445.00	4,445.00
Evos Clamps	EV156440A-001	1 EA	Clamp One Face (A-A)	0.00	0.00
	EV156441A-001	1 EA	Clamp Two Faces 90* (A-B)	0.00	0.00
	EV157585A-001	4 EA	Clamp One Face (O-E)	0.00	0.00
Evos Structure	EV171628A-001	1 EA	Evos 1 Arch w/4 Attach Points DB Only	14,485.00	14,485.00
Motion & More Fun	EV156454A-001	2 EA	E-Pod	285.00	570.00
	EV202821A-001	1 EA	Power Lifter w/o Post	720.00	720.00
	EV202822A-001	1 EA	Blender Spinner w/Steel Posts and DB Only	2,885.00	2,885.00
Signs	IP182503C-001	1 EA	Welcome Sign (LSI Provided) Ages 5-12 years Direct Bury	0.00	0.00
Slides & Gliders	EV182865A-001	1 EA	Rush Slide DB Only	4,280.00	4,280.00

Product Subtotal: \$33,100.00

Discount per the Clay County Contract #18/19-2 10.00% (\$3,310.00)

Discounted Product Total: \$29,790.00

4 sets of Signed & Sealed Engineering: \$1,700.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 11,638 lbs Freight Charge \$4,680.00

**Landscape Structures Total:** \$36,170.00

**Vendor:** LSI SkyWays **Proj Drawings:** 1147598-01-01 575145

Class	Part No	Qty	Description	Unit Price	Ext Price
Miscellaneous	TY	1 EA	THANK YOU FOR THE OPPORTUNITY TO PRESENT LSI PRODUCTS	0.00	0.00
Shade	CP018725	1 EA	SkyWays Triangle Sail 3 Columns + 1 HDPE Top / 12' - 19' Entry - Approx. 645 Sq.ft / Contact SkyWays@ for the foundation information of this product	16,120.00	16,120.00

Product Subtotal: \$16,120.00

Discount per the Clay County Contract #18/19-2 10.00% (\$1,612.00)

Discounted Product Total: \$14,508.00

4 sets of Signed & Sealed Engineering: \$1,740.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge \$3,835.00

**LSI SkyWays Total:** \$20,083.00

**Vendor:** Landscape Structures **Proj Drawings:** 17670-2-1 575146

Class	Part No	Qty	Description	Unit Price	Ext Price
Miscellaneous	TY	1 EA	THANK YOU FOR THE OPPORTUNITY TO PRESENT LSI PRODUCTS	0.00	0.00

## Freestanding 2-12

Tables	IP113139G-001	2 EA	Poly Picnic Table Permanent 60" Table w/o 14" and 2 5' Seats	1,615.00	3,230.00
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	IP113139H-001	1 EA	Poly Picnic Table Permanent 60" Table w/2 14" and 1 5' Seats	1,515.00	1,515.00
Product Subtotal:					\$4,745.00
Discount per the Clay County Contract #18/19-2				10.00%	(\$474.50)
Discounted Product Total:					\$4,270.50
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 10,966 lbs Freight Charge					Included
<b>Landscape Structures Total:</b>					\$4,270.50

**Vendor:** LSI SkyWays
 **Proj Drawings:** 17670-2-1
 575148

Class	Part No	Qty	Description	Unit Price	Ext Price
Miscellaneous	TY	1 EA	THANK YOU FOR THE OPPORTUNITY TO PRESENT LSI PRODUCTS	0.00	0.00

<b>Freestanding Play 2-12</b>					
Shade	IP237675F-001	1 EA	SkyWays Cantilever Single Post Pyramid 16'x16' Shade 10' Entry Height w/Rapid Release	6,830.00	6,830.00
Product Subtotal:					\$6,830.00
Discount per the Clay County Contract #18/19-2				10.00%	(\$683.00)
Discounted Product Total:					\$6,147.00
4 sets of Signed & Sealed Engineering:					\$1,740.00
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 946 lbs Freight Charge					\$4,134.00
<b>LSI SkyWays Total:</b>					\$12,021.00

**Vendor:** Vitriturf
 **Proj Drawings:** 17670-1-2
 575150

Class	Part No	Qty	Description	Unit Price	Ext Price
Surfacing	EPDM8C1	1,690 SF	EPDM Poured in Place Safety Surfacing. Single Color Blend 50% Black/50% Standard Color, 3.5" thick at 8' CFH	18.62	31,467.80

Product Subtotal:					\$31,467.80
Discount per the Clay County Contract #18/19-2				5.00%	(\$1,571.70)
Discounted Product Total:					\$29,896.10
Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge					Included
<b>Vitriturf Total:</b>					\$29,896.10

**Vendor:** RSI Installer
 575142

Item	Qty	Description	Unit Price	Ext Price
INS-LSI	1 LT	Equipment Installation - #17670-1-2	10,020.00	10,020.00
INS-SKY	1 LT	Equipment Installation - Cantilever Single Post	3,280.00	3,280.00
INS-CON FT	1 EA	Install concrete footing(s)	800.00	800.00
INS-LSI	1 LT	Equipment Installation - #17670-2-1	1,700.00	1,700.00
PERMIT FILING	1 EA	Charge for document preparation for building permit. NOTE: Permit Fees charged by the building department will be prepaid and invoiced separately and will require a change order to your Purchase Order or Contract.	800.00	800.00
TRASH REMOVAL	1 LT	Trash removal from jobsite	860.00	860.00
STORAGE	1 EA	Storage Container for (1) month during installation	1,060.00	1,060.00
INS-CON SLAB	420 SF	Install concrete slab: 4" thick 420 SF	7.00	2,940.00
INS-SURFACING SUBBASE	1,690 SF	Provide & Install #57 stone sub-base	3.00	5,070.00
INS-CON FT	3 EA	Install concrete footing(s)	1,120.00	3,360.00
INS-SKY	1 LT	Equipment Installation - Triangle Sail	8,684.21	8,684.21
INS-CON CURB	165 LF	Installation of concrete curbing 6"x12" w/ 2 #3 rebar @ 165 LF	35.00	5,775.00
<b>RSI Installer Total:</b>				\$44,349.21

**General Terms of Sale and Proposal Summary**

Net 30	<b>Product:</b>	\$89,791.60
	<b>Installation:</b>	\$44,349.21
	<b>Freight:</b>	\$12,649.00
	<b>Proposal Total:</b>	\$146,789.81

**Notes**

**Basis of Proposal**  
 Our proposal is based on our discussion on 9/1.  
  
 Please note the vendor requirements itemized below.

Also, please be aware that we generate separate invoices for product at the time of delivery, then we invoice for installation upon completion. This is the customary approach in construction and eliminates sales tax on installation services. If your project should include products from multiple manufacturers, be advised that the products will be invoiced separately.

(This schedule starts when all needed information to direct engineering has been gathered.)

- 4 Weeks: Engineering & Submittals
- 4 Weeks +/- Permitting
- 6 Weeks Longest manufacturing lead time. (Typical for scheduling.)
- 1 Week Shipping
- 3 Weeks Installation of equipment ...and safety surfacing.

18 Weeks TOTAL WEEKS

Note that RSI is committed to do all it can to meet the needs of your project.

Landscape Structures:

When placing an order, please select colors from those shown on pages 262-269 of the catalog.

The Owner/Operator shall install protective surfacing in accordance with specifications F1292 and F1951, as applicable (ref. ASTM F3101-15 10.2).

Protective surfacing material must have a critical height value to meet the maximum fall height for the equipment and be accessible (ref. ASTM F3101).

SkyWays Shade by LSI:

SkyWays units are designed to meet Florida Building Code 6th Edition (2017). The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Note that the fabric is to be removed by the owner should winds exceed 75MPH.

Vitriturf Poured in Place Surfacing:

This quotation is for material, freight and installation.

Owner or Owner's contractor is responsible for:

- Accuracy of project dimensions and product quantities prior to ordering.
- Please specify color when ordering.
- Security of the site during cure time (typically 48 hours).
- Dumpster at the site for trash and waste material.

Installation:

Unless otherwise noted, the following items are to be PROVIDED BY CUSTOMER prior to installation:

To Be Provided by customer:

- Access for machines and labor crew to equipment installation location.
- Storage or Staging area.
- Permit Fees assessed by the Building Dept.
- Signed & sealed site plan or survey.
- All site work, site preparation and base preparation.
- Private underground utilities located and marked prior to installation.
- Sod & Landscape Restoration.
- Soils testing.
- Tree survey.
- Site security.
- Dumpster.
- Water and 110 Electric.
- Dewatering and drainage considerations.
- Concrete testing.

THIS PROPOSAL DOES NOT INCLUDE PERMIT FEES ASSESSED BY THE BUILDING DEPT. Those fees will result in additional charges.

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include, but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:

Village of Wellington

Company Name	Authorized By	Printed Name	Date
As Its:	(Title)		