

Exhibit A

Purchase & Delivery for Public Works Chemicals

Bid Tabulation - ITB #201918

Item #	Item Description	Unit of Measure	VENDORS		
			Howard Fertilizer & Chemical Non-Local	Helena Agri Enterprises, LLC Non-Local	SiteOne Landscape Supply, LLC Non-Local
Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
1C	0-0-22 Kmag (or equal)	lb	\$ 0.25	\$ 0.25	\$ 0.34
2C	12-2-12 Liquid Fert (or equal)	gal	No Bid	No Bid	\$ 10.84
3C	15-0-12 Liquid Fert (or equal)	lb	\$ 7.12	No Bid	No Bid
4C	15-0-15 w/.67% Ronstar (or equal)	lb	\$ 0.53	No Bid	\$ 0.86
5C	15-0-15 w/merit (or equal)	lb	\$ 0.40	No Bid	\$ 0.43
6C	16-0-8 (or equal)	lb	\$ 0.24	\$ 0.25	\$ 0.24
7C	16-2-16 (or equal)	lb	\$ 0.34	No Bid	\$ 0.35
8C	16-2-16 with Methalated Urea (specific blend)	lb	\$ 0.34	No Bid	No Bid
9C	18-0-18 with Dimension (specific blend)	lb	\$ 0.56	No Bid	\$ 0.69
10C	18-3-6 Liquid Fert (or equal)	gal	\$ 7.17	\$ 13.00	\$ 13.00
11C	20-0-10 (or equal)	gal	\$ 0.33	No Bid	\$ 0.30
12C	21-0-0 (or equal)	lb	\$ 0.24	\$ 0.25	No Bid
13C	24-2-11 (or equal)	lb	\$ 0.31	No Bid	\$ 0.26
14C	30-0-0 Liquid Fert (no substitution)	gal	\$ 6.99	No Bid	\$ 9.58
15C	400 High Mn (no substitution)	gal	\$ 8.00	No Bid	No Bid
16C	8-2-12 (specific blend) *see bid page 16	lb	\$ 0.43	No Bid	\$ 0.54

Key	
Primary Awardee	Secondary Awardee
No Award Items	Agency Items
Adjusted to 2 decimal points per bid documents	

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Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
17C	9-0-24 (or equal)	lb	\$ 0.33	No Bid	\$ 0.41
18C	Chelated Palm Micro Package (or equal)	gal	No Bid	No Bid	\$ 8.58
19C	Kelp Grow (or equal)	gal	\$ 38.00	\$ 100.00	No Bid
20C	Milorganite (no substitution)	lb	\$ 0.27	\$ 0.24	No Bid
21C	Minors Liquid Fert (no substitution)	gal	No Bid	\$ 12.00	No Bid
22C	Mirimichi Green Carboniz PN (or equal)	lb	No Bid	No Bid	\$ 0.42
23C	Nature Safe 10-2-8 (or equal)	lb	\$ 0.61	\$ 0.66	No Bid
24C	Soluble Potassim Nitrate (or equal)	lb	\$ 0.62	No Bid	No Bid
25C	Turf Nectar 15-0-0 w/6%Fe (or equal)	gal	\$ 5.79	\$ 7.50	\$ 8.14
Herbicide					
1H	Atra 4 (no substitution)	gal	\$ 12.00	No Bid	No Bid
2H	Atra-5 (no substitution)	gal	\$ 16.80	No Bid	No Bid
3H	Barricade 4FL (no substitution)	gal	\$ 143.00	\$ 137.00	\$ 143.00
4H	Basagran (no substitution)	gal	\$ 69.00	\$ 100.00	\$ 72.00
5H	Celsius (no substitution)	10 oz	\$ 102.00	\$ 102.00	\$ 102.00
6H	Certainty (no substitution)	oz	\$ 55.36	\$ 68.00	\$ 59.20
7H	Cheeta Pro (no substitution)	gal	\$ 60.00	\$ 65.00	\$ 65.60
8H	Dimension (no substitution)	gal	\$ 215.50	\$ 231.50	\$ 215.20

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\$ 104.00

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			Howard Fertilizer & Chemical Non-Local	Helena Agri Enterprises, LLC Non-Local	SiteOne Landscape Supply, LLC Non-Local
Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
9H	Dismiss (no substitution)	64 oz	\$ 460.00	\$ 578.00	\$ 615.00
10H	Dismiss NXT (no substitution)	oz	\$ 10.82	\$ 10.82	\$ 10.82
11H	Dismiss South (no substitution)	16 oz	\$ 119.00	\$ 151.00	\$ 172.00
12H	Drive XLR8 (no substitution)	oz	\$ 0.70	\$ 0.94	\$ 0.80
13H	Echelon 4SC (no substitution)	gal	\$ 331.00	\$ 331.00	\$ 331.00
14H	Fusilade II (no substitution)	oz	\$ 2.08	\$ 2.19	\$ 2.27
15H	Garlon (no substitution)	gal	No Bid	\$ 58.00	No Bid
16H	Garlon 3A (no substitution)	gal	No Bid	\$ 58.00	\$ 75.20
17H	Garlon 4 (no substitution)	gal	\$ 95.96	\$ 80.00	No Bid
18H	Iloxan (no substitution)	gal	No Bid	No Bid	No Bid
19H	Manor (no substitution)	oz	\$ 8.00	No Bid	No Bid
20H	Manuscript (no substitution)	gal	\$636 a case	\$636 a case	\$159 a gal. = \$636 a case
21H	Monument 75WG (no substitution)	250 gram	\$ 225.00	\$ 250.00	\$ 2,250.00
22H	Primo (no substitution)	gal	\$ 274.00	\$ 290.00	\$ 290.00
23H	Princep (no substitution)	gal	\$ 19.70	\$ 20.00	\$ 22.32
24H	Prosedge (no substitution)	oz	\$ 40.75	\$ 43.61	\$ 45.49
25H	Pylex (no substitution)	oz	\$ 63.96	\$ 63.96	\$ 63.96

Primary Awardee	Secondary Awardee
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\$343

\$66.00

Bid Tabulation - ITB #201918

			VENDORS			Primary Awardee	Secondary Awardee
			Howard Fertilizer & Chemical Non-Local	Helena Agri Enterprises, LLC Non-Local	SiteOne Landscape Supply, LLC Non-Local	No Award Items	Agency Items
Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price	Adjusted to 2 decimal points per bid documents	
26H	Quick Silver (no substitution)	oz	\$ 13.63	\$ 20.00	\$ 19.38		
27H	Ranger Pro (or equal)	gal	\$ 11.93	\$ 12.50	\$ 13.30		
28H	Revolver (no substitution)	87oz	\$ 588.50	\$ 588.50	\$ 588.50	\$ 595.00	
29H	Reward (no substitution)	2.5 gal	\$ 197.50	\$ 197.50	\$ 197.50		
30H	Round Up Pro (no substitution)	gal	\$ 17.72	\$ 21.00	No Bid		
31H	Sedge Hammer (no substitution)	oz	No Bid	\$ 43.61	\$ 39.10		
32H	Segment II (no substitution)	gal	\$ 196.00	\$ 215.00	\$ 257.07		
33H	Sencor 75DF (no substitution)	lb	\$ 125.00	\$ 79.20	\$ 81.00		
34H	Solitare (no substitution)	lb	\$ 90.00	\$ 119.00	\$ 113.00		
35H	Specticle (no substitution)	gal	\$ 1,671.25	\$ 1,671.25	\$ 1,671.25	\$ 1,700.00	
36H	Stonewall (or equal)	lb	\$ 16.85	\$ 10.00	\$ 9.88		
37H	Sure Guard (no substitution)	lb	\$ 8.74	\$550.96 a bottle/Sureguard SC, WDG gone	\$ 8.61		
38H	Tenacity (no substitution)	gal	\$ 775.00	No Bid	\$ 775.00		
39H	Tribute (no substitution)	6 oz	\$ 352.75	\$ 352.75	\$ 352.75	\$ 360.00	
40H	TriMec Southern (no substitution)	gal	\$ 58.00	\$ 56.70	\$ 61.37		
41H	Xonerate (no substitution)	oz	\$ 410.00	\$ 34.17	\$ 34.17	\$ 35.84	
Insecticide							

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			Howard Fertilizer & Chemical Non-Local	Helena Agri Enterprises, LLC Non-Local	SiteOne Landscape Supply, LLC Non-Local
Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
1I	Arena .25G (no substitution)	lb	\$ 1.85	\$ 1.85	\$ 1.85
2I	Arena 50WDG (no substitution)	2.5 lb	\$ 239.10	\$ 239.10	\$ 597.75
3I	Dylox SL420 (no substitution)	gal	\$ 70.20	\$ 72.45	\$ 78.00
4I	Essentria (no substitution)	gal	\$ 68.68	No Bid	No Bid
5I	Imdemnify (no substitution)	oz	\$ 89.47	\$ 99.41	\$ 99.42
6I	Meridian .33G (no substitution)	lb	\$ 2.00	\$ 2.20	\$ 2.23
7I	Meridian 25WG (no substitution)	102 oz	\$ 510.00	\$ 510.00	\$ 510.00
8I	Merit 75WP (or equal)	gal	\$3.20 per oz.	\$60 a gal.	No Bid
9I	Nimitiz Pro (no substitution)	lb	No Bid	\$ 5.00	\$ 5.00
10I	Orthene 75 (no substitution)	lb	\$13.27 per .773 lb bag	No Bid	No Bid
11I	Provaunt (no substitution)	120 oz	\$ 852.00	\$ 852.00	\$ 852.00
12I	Safari (no substitution)	lb	\$ 111.10	\$ 110.00	\$ 111.10
13I	Sevin SL (no substitution)	gal	\$ 41.96	\$ 40.00	\$ 44.92
14I	Talstar (or equal)	gal	\$ 40.00	\$ 45.00	\$ 42.00
15I	Talstar PL (no substitution)	lb	\$ 0.79	\$ 0.90	\$ 0.87
16I	Talstar XTRA (no substitution)	lb	\$ 1.09	\$ 1.17	\$ 1.20
17I	Top Choice (no substitution)	lb	\$ 2.13	\$ 2.78	\$ 2.78

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\$92.00

\$99.42

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Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
18I	TriStar (no substitution)	gal	\$ 551.00	\$ 515.00	\$ 515.00
19I	Upstar Gold (no substitution)	gal	\$ 47.86	\$ 45.00	No Bid
20I	Zenith 2F (no substitution)	gal	\$ 48.00	No Bid	\$ 52.12
Fungicides					
1F	Armada (no substitution)	lb	\$ 45.00	\$ 52.00	\$ 54.98
2F	BannerMaxx (no substitution)	gal	\$ 218.00	\$ 218.00	\$ 218.00
3F	Banol (no substitution)	2.5 gal	\$ 962.50	\$ 962.50	\$ 962.50
4F	Chipco 26 GT (no substitution)	gal	\$ 130.96	\$ 141.00	\$ 159.20
5F	Chipco Signature XTRA (no substitution)	lb	\$ 30.00	\$ 30.00	\$ 30.00
6F	Cleary's 26/36 FLO (no substitution)	gal	\$ 122.60	\$ 122.60	\$ 122.60
7F	Cleary's 3336 FLO (no substitution)	gal	\$ 93.00	\$ 86.00	No Bid
8F	Concert (no substitution)	2.5 gal	\$ 202.50	\$ 202.50	\$ 202.50
9F	Deconil Ultrex (no substitution)	lb	\$ 12.60	\$ 12.60	\$ 12.60
10F	Deconil Weather Sticker (no substitution)	2.5 gal	\$ 64.00	\$ 64.00	\$ 64.00
11F	Eagle 20 EW (no substitution)	gal	\$ 139.00	\$ 158.00	\$ 140.00
12F	Fore 80WP Rainshield (no substitution)	lb	\$ 7.83	\$ 8.75	\$ 37.50
13F	Headway (no substitution)	gal	\$ 438.00	\$ 438.00	\$ 438.00
14F	Heritage TL (no substitution)	lb	\$ 530.00	\$530 a gal.	\$ 530.00

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\$ 515.00

\$ 982.50

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Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
15F	Honor (no substitution)	3 lb	\$ 451.29	\$ 451.29	\$ 451.29
16F	Insignia SC (no substitution)	30.5 oz	\$ 440.12	\$ 440.12	\$ 440.12
17F	Instrata (no substitution)	2.5 gal	\$ 405.00	\$ 405.00	\$ 405.00
18F	Medallion SC (no substitution)	gal	\$ 570.00	\$ 570.00	\$ 570.00
19F	Mirage Stressgard (no substitution)	gal	\$ 182.50	\$ 182.50	\$ 182.50
20F	Pagent (no substitution)	lb	\$ 88.74	\$ 88.74	\$ 88.74
21F	Prostar 70WG (no substitution)	lb	\$ 46.67	\$ 64.95	\$ 65.81
22F	Secure (no substitution)	2.5 gal	\$ 1,542.50	\$ 1,542.50	\$ 1,625.00
23F	Spectro 90 WDG (no substitution)	lb	\$ 11.60	\$ 14.77	\$ 16.44
24F	Subdue Maxx (no substitution)	gal	\$ 538.00	\$ 538.00	\$ 538.00
25F	Tartan (no substitution)	2.5 gal	\$ 850.00	\$ 850.00	\$ 850.00
26F	ZeroTol (no substitution)	gal	\$ 39.46	\$ 84.31	\$ 56.30
Wetting Agents					
1W	Cascade Plus (no substitution)	gal	\$ 99.68	No Bid	\$ 28.83
2W	Delux (w/ammonium sulphate) (no substitution)	gal	\$ 20.64	No Bid	No Bid
3W	Duplex (no substitution)	gal	\$ 38.35	No Bid	No Bid
4W	Eco Sand (no substitution)	lb	No Bid	No Bid	No Bid
5W	Envy Turf Pigment (no substitution)	gal	\$ 120.44	No Bid	No Bid

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\$459.00

\$449.88

\$89.55

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			Howard Fertilizer & Chemical Non-Local	Helena Agri Enterprises, LLC Non-Local	SiteOne Landscape Supply, LLC Non-Local
Item #	Item Description	Unit of Measure	Unit Price	Unit Price	Unit Price
6W	Foam (or equal)	gal	\$ 44.00	No Bid	No Bid
7W	Gypsum (no substitution)	lb	\$ 0.23	No Bid	\$ 0.34
8W	Knockdown (defoamer) (no substitution)	oz	\$ 1.53	No Bid	No Bid
9W	Magnaplex (no substitution)	gal	\$ 46.74	No Bid	No Bid
10W	Magnus (no substitution)	gal	\$ 69.80	No Bid	No Bid
11W	Microyl (no substitution)	gal	\$ 40.28	No Bid	No Bid
12W	pHAcid (or equal)	gal	\$ 80.00	No Bid	\$ 38.61
13W	Surfactant 80/20 CN (no substitution)	gal	\$ 10.00	No Bid	No Bid
14W	Triplo (no substitution)	gal	\$ 51.32	No Bid	No Bid
15W	Vivax (no substitution)	gal	\$ 70.57	No Bid	\$ 68.14
Specialties					
1S	Marking Dust (White Chalk)	lb	No Bid	No Bid	\$ 0.15
2S	Turface MVP Red	lb	No Bid	No Bid	No Bid
3S	Turface Quickdry	lb	No Bid	No Bid	No Bid

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