

## Letter of Agreement To Extend the Contract

Between

**72 Hour LLC, dba National Auto Fleet Group**  
**490 Auto Center Dr.**  
**Watsonville, CA 95076-3726**

And

**Sourcwell**  
**202 12<sup>th</sup> Street NE**  
**Staples, MN 56479**  
**Phone: (218) 894-1930**

The Vendor and Sourcwell have entered into an Agreement (Contract #120716-NAF) for the procurement of Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessories and Services. This Agreement has an expiration date of January 17, 2021, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcwell and Sourcwell's members. The Vendor and Sourcwell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on January 17, 2022. All other terms and conditions of the Agreement remain in force.

### Sourcwell

DocuSigned by:  
By:  \_\_\_\_\_, Its: Director of Operations & Procurement/CPO  
C0FD2A139D06489...

Name printed or typed: Jeremy Schwartz

Date 6/17/2020 | 1:32 PM CDT

### 72 Hour LLC. dba National Auto Fleet Group

DocuSigned by:  
By:  \_\_\_\_\_, Its: Fleet Manager  
FACBB5730C1E467...

Name printed or typed: Jesse Cooper

Date 7/8/2020 | 4:22 PM CDT



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

|                                |   |                     |                 |   |
|--------------------------------|---|---------------------|-----------------|---|
| PHONE (800) ALANJAY (252-6529) |   | DIRECT 863-402-4216 | WWW.ALANJAY.COM | 27801-1                                 |
| Corporate Office               | 2003 U.S. 27 South<br>Sebring, FL 33870 | MOBILE 904-505-9682 | Mailing Address | P.O. BOX 9200<br>Sebring, FL 33871-9200 |
|                                |   | FAX 863-402-4221    |                 |   |

ORIGINAL QUOTE DATE  
10/8/2020

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/8/2020

|                   |                        |        |                       |                  |
|-------------------|------------------------|--------|-----------------------|------------------|
| REQUESTING AGENCY | WELLINGTON, VILLAGE OF |        |                       |                  |
| CONTACT PERSON    | JAY MILLER             | EMAIL  | jaym@wellingtonfl.gov |                  |
| PHONE             | 561-791-4129           | MOBILE | 561-389-2203          | FAX 561-791-4044 |

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

|   |     |      |             |
|---|-----|------|-------------|
| MODEL   | F3H | MSRP | \$39,985.00 |
| 2021 FORD F-350 REGULAR CAB CHASSIS DRW 4WD XL 84" CA 169" WB |     |      |             |
| CUSTOMER ID   |     |      | NJPA PRICE  |
| BED LENGTH  | 11' |      | \$30,044.00 |

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

|         |   |          |
|---------|---|----------|
| 996 44G | Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel, Transmission: TorqShift 10-Speed Automatic   | \$0.00   |
| Z1 AS   | EXTERIOR COLOR OXFORD WHITE WITH MEDIUM EARTH GRAY HD VINYL 40/20/40 SPLIT BENCH SEAT INCLUDES CENTER ARMREST WITH CUPHOLDERS, STORAGE, AND DRIVERS SIDE MANUAL LUMBAR. | \$0.00   |
| 872     | FACTORY REAR VIEW CAMERA & PREP KIT WITH ELECTROCHROMIC MIRROR, CAMERA SHIPS LOOSE FOR INSTALLATION AFTER BODY INSTALL.   | \$410.00 |
| 52B     | ELECTRIC BRAKE CONTROLLER   | \$265.00 |
| X4L     | 4.30 LIMITED SLIP REAR DIFFERENTIAL   | \$345.00 |

### CONTRACT OPTIONS

### DESCRIPTION

### FACTORY OPTIONS

\$1,020.00

|               |  |             |
|---------------|--|-------------|
| K 6132D54FJ   | Knapheide 11' DRW Wide utility body with Flip Tops 54" Load Floor for 84" CA (GMC/CHEVY Req's GTY) (Includes 2nd Stage MSO, Weight Slip, & Completed Vehicle Certification.) | \$10,780.00 |
| HD USOB-11-TB | HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 11' utility body.  | \$1,235.00  |
| AJ CLV        | Class V receiver hitch, installed at AJ Fleet.   | \$675.00    |
| 7 & 4 WIRE    | 7 wire RV Plug with 4-wire flat combination plug   | \$105.00    |
| CAMERA-F      | Dealer installed factory ordered camera (REQUIRES 872).  | \$195.00    |
| BUA           | Federal Signal 90 dB back-up alarm.  | \$145.00    |
| TAG           | NEW CITY TAG (INCLUDES TEMP TAG AND 2-WAY OVER NIGHT SHIPPING FOR SIGNATURE)   | \$248.33    |

### CONTRACT OPTIONS

\$13,383.33

### TRADE IN

### TOTAL COST

\$44,447.33

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

1

\$44,447.33

Estimated Annual payments for 60 months paid in advance: \$9,954.37

Municipal finance for any essential use vehicle, requires lender approval, WAC.

### Comments

VEHICLE QUOTED BY

MATT FORTE

GOVERNMENT ACCOUNT MANAGER [Matt.Forte@alanjay.com](mailto:Matt.Forte@alanjay.com)


"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



## Alan Jay Automotive Management

Matt Forte | Cell 904-505-9682 / Office 863-402-4216 | MATT.FORTE@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA (  Complete )



Note: Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA

MSRP: \$39,985.00

Interior: Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1: Oxford White

Exterior 2: No color has been selected.

Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)

Transmission: TorqShift 10-Speed Automatic

### OPTIONS

| CODE           | MODEL  | MSRP        |
|----------------|--|-------------|
| F3H            | [Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA | \$39,985.00 |
| <b>OPTIONS</b> |  |             |
| 44G            | Transmission: TorqShift 10-Speed Automatic                                 | \$0.00      |
| 52B            | Trailer Brake Controller   | \$270.00    |
| 640A           | Order Code 640A  | \$0.00      |
| 64K            | Wheels: 17" Argent Painted Steel   | \$0.00      |
| 872            | Rear View Camera & Prep Kit  | \$415.00    |
| 996            | Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)                            | \$0.00      |
| AS             | Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat                      | \$0.00      |


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Data Version: 12044. Data Updated: Oct 7, 2020 11:40:00 PM PDT.



# Alan Jay Automotive Management

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Vehicle: [Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA (  Complete )

|     |                                   |          |
|-----|-----------------------------------|----------|
| TD8 | Tires: LT245/75Rx17E BSW PLUS A/S | \$0.00   |
| X4L | Limited Slip w/4.30 Axle Ratio    | \$350.00 |
| Z1  | Oxford White                      | \$0.00   |

|                    |                    |
|--------------------|--------------------|
| <b>SUBTOTAL</b>    | <b>\$41,020.00</b> |
| Adjustments Total  | \$0.00             |
| Destination Charge | \$1,695.00         |
| <b>TOTAL PRICE</b> | <b>\$42,715.00</b> |

## FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA (✔ Complete)

## Standard Equipment

### Mechanical

Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) (STD)

Transmission: TorqShift 10-Speed Automatic -inc: neutral idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow and slippery (STD)

3.73 Axle Ratio (STD)

50-State Emissions System

Transmission w/Oil Cooler

Electronic Transfer Case

Part-Time Four-Wheel Drive

72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection

HD 200 Amp Alternator

Towing Equipment -inc: Trailer Sway Control

Trailer Wiring Harness

7500# Maximum Payload

GVWR: 14,000 lb Payload Package

HD Shock Absorbers

Front And Rear Anti-Roll Bars

Firm Suspension

Hydraulic Power-Assist Steering

40 Gal. Fuel Tank

Single Stainless Steel Exhaust

Dual Rear Wheels

Auto Locking Hubs

Front Suspension w/Coil Springs

Leaf Rear Suspension w/Leaf Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs and Brake Assist

Upfitter Switches

### Exterior

Wheels: 17" Argent Painted Steel -inc: Hub covers/center ornaments not included (STD)

Tires: LT245/75R17E BSW PLUS A/S -inc: Spare may not be the same as road tire (STD)


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Vehicle: [Fleet] 2021 Ford Super Duty F-350 DRW (F3H) XL 4WD Reg Cab 169" WB 84" CA (  Complete )

## Exterior

Clearcoat Paint

Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Manual Side Mirrors w/Manual Folding

Manual Extendable Trailer Style Mirrors

Fixed Rear Window

Light Tinted Glass

Variable Intermittent Wipers

Aluminum Panels

Black Grille

Autolamp Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off

Cab Clearance Lights

## Entertainment

Radio w/Seek-Scan

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers

Fixed Antenna

SYNC Communications & Entertainment System -inc: enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls

## Interior

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement

4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer

FordPass Connect 4G Mobile Hotspot Internet Access

Manual Air Conditioning

Illuminated Locking Glove Box

Interior Trim -inc: Chrome Interior Accents

Full Cloth Headliner


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## Interior

|  |
|--|
| Urethane Gear Shifter Material   |
| HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder and driver's side manual lumbar |
| Day-Night Rearview Mirror  |
| Passenger Visor Vanity Mirror  |
| 2 12V DC Power Outlets   |
| Front Map Lights   |
| Fade-To-Off Interior Lighting  |
| Full Vinyl/Rubber Floor Covering   |
| Underhood Lights   |
| Smart Device Remote Engine Start   |
| Instrument Panel Covered Bin and Dashboard Storage   |
| Manual 1st Row Windows   |
| Systems Monitor  |
| Trip Computer  |
| Outside Temp Gauge   |
| Analog Display   |
| Manual Adjustable Front Head Restraints  |
| Air Filtration   |

## Safety-Mechanical

|                            |
|----------------------------|
| Driveline Traction Control |
|----------------------------|

## Safety-Exterior

|                   |
|-------------------|
| Side Impact Beams |
|-------------------|

## Safety-Interior

|  |
|--|
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags            |
| Low Tire Pressure Warning  |
| Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch |
| Safety Canopy System Curtain 1st Row Airbags                         |
| Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters  |


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### WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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