# City of Mesa, AZ Contract # 2018011-01

for

Information Technology Solutions and Services with

**CDW Government, LLC** 

Effective: March 1, 2018

# Contract Documentation IT Solutions and Services #2018011-01 Total Cloud Solutions #R171001 Technology & Interactive Whiteboard Solutions Products & Services #R160201 Resources Green Solutions CDW Line Card

U.S. Communities and National IPA, both wholly-owned subsidiaries of OMNIA Partners, have come together as OMNIA Partners, Public Sector. All public sector participants already registered with National IPA or U.S. Communities continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, or new OMNIA Partners contract. U.S. Communities and National IPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe reregistration is necessary for any reason, OMNIA Partners will let you know.

# City of Mesa, AZ Contract: 2018011-01 - Information Technology Solutions and Services

Mar 1, 2018 to Feb 28, 2023

### **Executive Summary**

- Executive Summary
- Pricing

### Master Agreement Documents

(866)875-3299

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## Who We Are

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# The Future of Cooperative Purchasing



OMNIA Partners is the largest and most trusted cooperative purchasing organization for public sector procurement. We have brought together the nation's two leading cooperative purchasing organizations – National IPA and U.S. Communities – under one roof to form OMNIA Partners, Public Sector. The collective buying power of these unified purchasing cooperatives delivers superior value and savings for public agencies nationwide.



Our team of certified public procurement professionals and cooperative purchasing experts is committed to bringing value to you and your government agency. We act as your advocates to leverage cooperative purchasing as a strategic part of your procurement strategy so you can drive efficiency, effectiveness and real savings within your agency or organization.

We have walked in your shoes. Our team of tenured professionals has held key public procurement positions in state and local government, K-12 education and colleges and universities – and are recognized as respected leaders in our discipline by both our peers and supplier partners.

# The #1 Resource in Cooperative Purchasing

### Portfolio

OMNIA Partners has the most robust portfolio of quality cooperative contracts in the cooperative space. Our contract portfolio has everything your organization needs to run efficiently and effectively.

### People

OMNIA Partners has the most experienced team in public procurement, cooperative purchasing and contract management. With more than 150 employees and over 20 years as a dedicated cooperative purchasing organization, you can trust that our cooperative contract portfolio is backed by the resources, expertise and experience that would exceed the standards set by the most tenured public procurement professionals. OMNIA Partners is also a founding member of National Cooperative Procurement Partners.

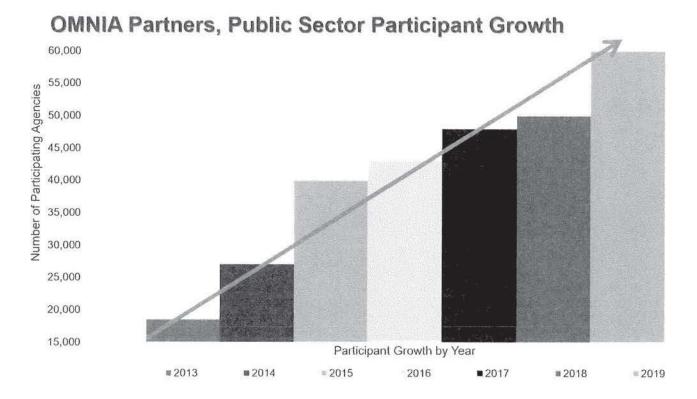
### **Process**

Our cooperative contracts are competitively solicited and publicly awarded by a government entity serving as the lead agency. Awards are made utilizing this best practice ensuring maximum value with complete transparency of the process.

### **Participation**

OMNIA Partners saves you time and money. Participating in the cooperative buying power of more than 60,000 entities helps you do more with less by reducing product and administrative costs. We are the largest and fastest-growing organization in public procurement, creating maximum purchasing power and resources for our participants.

OMNIA Partners, Public Sector participation has almost tripled over the past six years. We continue to put the people, processes and solutions in place to support the needs of public agencies and educational institutions nationwide.



### Get to Know Us Better

The OMNIA Partners, Public Sector team can assist you with your cooperative purchasing strategy.

CONTACT US



Get in Touch

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866-875-3299

info@omniapartners.com

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# Information Technology Solutions & Services Executive Summary

Lead Agency: City of Mesa, AZ

RFP Issued: September 20, 2017

Response Due Date: October 23, 2017

Solicitation: #2018011

Pre-Proposal Date: October 3, 2017

Proposals Received: 11



### Awarded to:

The City of Mesa, AZ Department of Procurement issued RFP # 201811 on September 20, 2017, to establish a national cooperative contract for information technology solutions and services.

The solicitation included cooperative purchasing language in the SCOPE of WORK, # 2 "NATIONAL CONTRACT REQUIREMENTS:

NATIONAL CONTRACT REQUIREMENTS. The City, as the Principal Procurement Agency, as defined in Attachment D, has partnered with the National Intergovernmental Purchasing Alliance Company ("National IPA") to make the resultant contract (also known as the "Master Agreement" in materials distributed by National IPA) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through National IPA's cooperative purchasing program. The City of Mesa is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with National IPA as a Participating Public Agency in National IPA's cooperative purchasing program. Attachment D contains additional information on National IPA and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Mesa website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate New Orleans, LA
- New Jersey Herald, NJ

- Las Vegas Journal Review, LV
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On September 20, 2017 proposals were received from the following offerors:

- CDW-G
- Cloudvara
- Connection Public Sector Solutions
- Hye Tech
- Hypertech
- Office Depot

- PCMG
- POP
- SHI International
- World Wide Technology
- Zones

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with CDW-G and proceeding with contract award upon successful completion of negotiations.

The City of Mesa, AZ, National IPA and CDW-G successfully negotiated a contract and the City of Mesa executed the agreement with a contract effective date of March 1, 2018.

### Contract includes:

A comprehensive product and service offering including desktops, notebooks, servers, software, peripherals, cloud computing, consulting/analysis, design, technical support, leasing/financing, tradeins, repair, configuration/system configurations, implementation, training, maintenance, installation, system testing, upgrades, and imaging

### Term:

Initial five- year agreement from March 1, 2018 through February 28, 2023 with the option to renew for two (2) additional one-year periods through February 28, 2025.

### Pricing/Discount:

CDW-G offers a percent off catalog pricing by category. Refer to pricing document for complete details.

### National IPA Web Landing Pages:

http://www.nationalipa.org/Pages/Contracts-search.aspx?k=cdwg