



Legislation Details (With Text)

**File #:** 22-5253      **Name:** AUTHORIZATION TO CONTINUE UTILIZING REVENUE GENERATING INDEPENDENT CONTRACTOR AGREEMENTS

**Type:** Purchasing/Contract      **In control:** Village Council

**On agenda:** 8/9/2022      **Final action:**

**Title:** AUTHORIZATION TO CONTINUE UTILIZING REVENUE GENERATING INDEPENDENT CONTRACTOR AGREEMENTS

**Code sections:**

**Attachments:** 1. 1. SAMPLE - Agreement

Date	Ver.	Action By	Action	Result
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**ITEM: AUTHORIZATION TO CONTINUE UTILIZING REVENUE GENERATING INDEPENDENT CONTRACTOR AGREEMENTS**

**REQUEST:** Authorization to continue utilizing revenue generating contracts with Wellington Swimming, LLC, Wellington Cheer and Dance, Inc., Wellington Soccer Club, Inc., Rios & Rubiano, LLC (Volleyball), CMAA Caultlett, Inc. (Taekwondo), and Muriel Williams (Tumble Tots).

**EXPLANATION:** The Village’s Purchasing manual includes a provision whereby any contract that generates revenue in excess of \$50,000 requires Council approval (Chapter 3, Special Exemption, Item 3).

The following vendors are currently contracted and providing services that generate estimated revenue to the Village above the \$50,000 threshold amount:

Vendor	Estimated FY 2022 Total Annual Revenue	Estimated FY 2022 Annual Payments Paid to Vendor at 70%	Estimated FY 2022 Annual Revenue Retained by the Village at 30%
Wellington Swimming, LLC	\$200,820	\$140,574	\$60,246
Wellington Cheer and Dance, Inc.	\$127,527	\$ 89,269	\$38,258
Wellington Soccer Club, Inc.	\$ 95,003	\$ 66,502	\$28,500
Rios & Rubiano, LLC (Volleyball)	\$ 78,805	\$ 55,164	\$23,642
CMAA Caultlett, Inc. (Taekwondo)	\$ 56,000	\$ 39,200	\$16,800
Muriel Williams (Tumble Tots)	\$ 55,173	\$ 38,621	\$16,552

In all of the above contracts, the Village collects all registration fees and pays the vendor 70% and retains 30%. In addition, as the case with all athletic programs, all facility costs are borne by the Village.

All vendors continue to provide successful programs to the Village and no firms have contacted the Village with interest in establishing and managing similar programs.

Staff recommends to continue utilizing revenue generating contracts with Wellington Swimming, LLC, Wellington Cheer and Dance, Inc., Wellington Soccer Club, Inc., Rios & Rubiano, LLC (Volleyball), CMAA Caullett, Inc. (Taekwondo), and Muriel Williams (Tumble Tots) through September 30, 2027.

**BUDGET AMENDMENT REQUIRED:**

**PUBLIC HEARING:** NO                      **QUASI-JUDICIAL:**

**FIRST READING:**                      **SECOND READING:**

**LEGAL SUFFICIENCY:** YES

**FISCAL IMPACT:** These contracts generate revenue. The related expenditures and revenues are included as part of the annual budget process.

**WELLINGTON FUNDAMENTAL:** Responsive Government

**RECOMMENDATION:** Authorization to continue utilizing revenue generating contracts with Wellington Swimming, LLC, Wellington Cheer and Dance, Inc., Wellington Soccer Club, Inc., Rios & Rubiano, LLC (Volleyball), CMAA Caullett, Inc. (Taekwondo), and Muriel Williams (Tumble Tots).